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Environmental Audit
Committee

Vehicle Excise Duty as an environmental tax

Tenth Report of Session 2007–08

*Report, together with formal minutes, oral and
written evidence*

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The Environmental Audit Committee

The Environmental Audit Committee is appointed by the House of Commons to consider to what extent the policies and programmes of government departments and non-departmental public bodies contribute to environmental protection and sustainable development; to audit their performance against such targets as may be set for them by Her Majesty's Ministers; and to report thereon to the House.

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Contents

Report	<i>Page</i>
Summary	3
Introduction	5
Background: VED before Budget 2008	7
History of VED to 1999	7
Since 2001: graduating VED according to carbon emissions	7
Previous comments by the Environmental Audit Committee	7
Rebanding of cars already on the road	8
How many will be better or worse off?	10
Effects on the second-hand market	12
New first-year rates	15
Consultation and publicity	19
Effectiveness of VED as an environmental tax	20
The need to reduce oil-dependency	23
Conclusion	24
Conclusions and recommendations	25
Formal Minutes	28
Witnesses	33
List of written evidence	33

Summary

Rebanding of existing cars

There is nothing intrinsically unfair or unusual about setting new VED rates for cars that have already been purchased; the rebanding of cars registered since 2001 is not retrospective taxation. It makes perfect sense to reband existing cars, based on their respective carbon emissions, as this can be a way of influencing buyers of second-hand cars to choose models with lower emissions. This is enormously important, given that three-quarters of all car sales are second-hand.

There is a lack of hard data about the financial impacts of these changes on lower-income groups. The Treasury should publish detailed analysis of such financial impacts to inform future decisions, with particular reference to lower income households, and should urgently examine proposals for a “car scrappage scheme” that would provide payments in return for taking high emissions cars off the road. The Treasury should also review the impacts of the differentials on disabled people and their carers.

New first-year rates

The new first-year rates of VED—higher than standard rates for high emissions cars, lower rates for low emissions cars—are welcome. Significant cuts in emissions could be made extremely rapidly, if prospective buyers could be persuaded to choose the most efficient models in each class that are already on the market. However, concerns remain that the differentials between VED bands are still not large enough to drive market transformation. The Treasury should publish research on the effects of widening the differentials, and should also consider introducing a scheme in which levies on high emission cars are accompanied by subsidies on low emission cars.

Consultation and publicity

The Treasury should have taken much greater care to explain the changes to VED in the Budget. If the point of green taxes is to change behaviour, they need to be properly publicised, so that people are fully aware of what they are being encouraged to do. A failure to advertise green tax details to the public, or explain them in a timely manner to Parliament, breeds suspicion about their objectives, increasing the perception of them as revenue raising measures with no environmental purpose.

Effectiveness of VED as an environmental tax

According to the Treasury’s own projections, these changes to VED will have only limited environmental benefit. The Treasury should examine the case for a more ambitious reform of VED, with particular reference to funding low-carbon and public transport infrastructure. We will return to this subject in our next inquiry on the Pre-Budget Report. This might provide the opportunity for a more positive presentation of the changes, based on higher carbon savings and bigger tax discounts for low emissions vehicles. Complementing the use of VED to shift the market towards more efficient cars, the

Government should accelerate the development of new vehicle technology, improve public transport, and encourage the growth of car-sharing schemes.

Conclusion

The Treasury must develop a proper communications strategy for its green taxes, to explain the purpose behind them, to increase preparedness to pay, and to intensify the message of behavioural change they are meant to convey. It should look again at hypothecating VED revenues to areas such as public transport, or by matching levies on high emissions vehicles with discounts on low emissions vehicles. This might increase both the environmental benefits of VED changes and the level of public support for them.

Introduction

1. This year's Budget made some significant changes to annual road tax (Vehicle Excise Duty, or VED). Principally, this meant:

- introducing six new VED bands from 2009–10, bringing the total number of bands to 13: the effect of this will be to vary more precisely the amount charged according to the carbon emissions of different models;
- applying this new regime of 13 bands to existing cars on the road first registered on or after since 1 March 2001; and
- introducing a new rate of VED for new cars in the first year in which they are bought: this will be higher than the standard annual rate for higher carbon cars, and lower for lower carbon cars.

These changes are summarised in **Table 1**, taken from the Budget Report (also known as the Red Book).

2. The changes made to VED in the Budget have attracted considerable parliamentary and media attention. Initially this focused on the introduction of the higher first-year rates for higher emitting cars, widely described as a form of “showroom tax”. However, attention then focused on the rebanding of cars purchased since 2001, with some complaining that these changes had not been widely publicised at the time of the Budget. These retrospective changes provided much of the focus of an Opposition Day debate on 14 May, the exchanges between the Prime Minister and the Leader of the Opposition in Prime Minister's Questions on 4 June, and the debate on the Finance Bill on 2 July.

3. We have previously examined and strongly supported the principle of using VED as an environmental tax, notably in our 2006 report on *Reducing Carbon Emissions from Transport*.¹ Following the controversy over the announcements in the Budget, we decided to look at VED again. Our aims have been to examine the projected environmental impacts of these changes, to review how fair these changes are (and thus how they affect the perception of green taxes), and to make recommendations to the Treasury as to how it should proceed with this and other environmental taxes.

¹ Environmental Audit Committee, Ninth Report of Session 2005–06, *Reducing Carbon Emissions from Transport*, HC 981-I

Table 1: Summary of changes to VED in the 2008 Budget

VED band	CO ₂ emissions (g/km)	2008–09 ¹		2009–10	2010–11	
		Standard rate	CO ₂ emissions (g/km)	Standard rate	First year rate	Standard rate ⁴
A	Up to 100	0	Up to 100	0	0	0
B	101–120	35	101–110	20	0	20
C	121–150	120	111–120	30	0	35
D	151–165	145	121–130	90	0	95
E	166–185	170	131–140	110	115	115
F	Over 186 ²	210	141–150	120	125	125
G	Over 226 ³	400	151–160	150	155	155
H			161–170	175	250	180
I			171–180	205	300	210
J			181–200	260	425	270
K			201–225	300	550	310
L			226–255	415	750	430
M			Over 255	440	950	455

Source: Table A.8a, Budget Report 2008

Notes:

¹2008–09 rates take effect from 13 March 2008

²Cars registered before 23 March 2006. The Treasury has confirmed that, of these, cars above 225g/km will be placed in Band K in 2009–10, and move to Bands L or M in 2010–11. HC Deb 14 May 2008, c1623W

³Cars registered on or after 23 March 2006

⁴Alternative fuel car discount: 2009–10 20 bands A–I, 15 bands J–M; 2010–11 10 all cars.

Background: VED before Budget 2008

History of VED to 1999

4. First introduced in 1889, Vehicle Excise Duty is an annual tax levied on road vehicles. Lloyd George's 1909 Budget announced that it would be used to fund the building and maintenance of the road system; hypothecation was formally ended by the Finance Act 1936. The tax disc was introduced in 1920, and the tax charged at a graduated rate of £1 per horsepower. In 1948 this was replaced with a flat-rate charge. In the 1990s, the Royal Commission on Environmental Pollution recommended that VED might be graduated in order to encourage environmentally-friendly behaviour. In 1999 VED was reformed to charge cars at two rates: small-engined cars (under 1100cc) were charged £100, while large cars were charged £155.²

Since 2001: graduating VED according to carbon emissions

5. For cars bought before March 2001 the two-tier system introduced in 1999 remains unchanged (at 2008–09 rates, cars under 1550cc pay £120, with larger cars paying £185). Budget 2000 introduced a new system of VED for all cars registered after 1 March 2001, based on four bands according to their average CO₂ emissions (in grammes) per kilometre. A fifth band was announced in Budget 2002, a sixth in Budget 2003, and a seventh in Budget 2006.

6. The biggest changes were made in 2006 and 2007. In Budget 2006, the rate of VED for the lowest-emitting cars (<100g/km in Band A) was reduced to £0, while a new Band G was created at £210 for those highest-emitting cars (>226g/km) bought after 23 March 2006. Budget 2007 announced significant rises in the rate for Band G, to £300 in 2007–08 and £400 in 2008–09.

Previous comments by the Environmental Audit Committee

7. We have consistently supported the principle of using variable rates of VED to encourage the market to shift towards more carbon-efficient cars. Another consistent theme, however, has been our criticism that the differentials set between the different bands have not been anywhere near large enough to have a big influence on people's decisions as to which vehicles to buy. Indeed, it is impossible to assess how effective graduated VED can be in reducing carbon emissions, because the differences between the bands have never been set high enough to make a significant difference to purchasing decisions. In our 2006 report on *Reducing Carbon Emissions from Transport* we noted that our criticism was strongly backed up by the Department for Transport's own research. A study it commissioned in 2004 found that: "Key players in the industry, as well as the car drivers themselves, feel that for these initiatives to be taken up they need to 'hit people in the pocket'. The current VED scheme does not." Overall, we concluded:

² *Vehicle Excise Duty (VED)*, Standard Note SN/BT/1482, House of Commons Library, June 2008; and Andrew Leicester, *The UK Tax System and the Environment* (Institute for Fiscal Studies, 2006), p 26

[...] Tax differentials between higher and lower carbon cars must be made much wider if they are to drive market transformation. We note that in its submission to the Climate Change Programme Review, the Sustainable Development Commission stated it had ‘modelled the carbon savings that could be achieved through new VED rates. Our proposal is that [...] that there is a £300 gap between each band. So the top band of VED would rise dramatically to £1800/yr [...] and below this the bands would be at £1500, £1200, £900, £600, £300, and £0’. The Department should publish its calculations of resulting carbon savings from adopting such £300 differentials between Bands.³

8. The Department for Transport did not accept this recommendation, stating:

When considering proposals for further increases to the differentials between bands, it is important to take account of all relevant economic, social and environmental factors, including proportionality and fairness to motorists, and transparency and consistency of signals to motorists and manufacturers. The role of VED also needs to be considered in the context of the wider range of economic and other measures which influence motorists, such as fuel duty and fuel prices, the voluntary agreement with car manufacturers and the new labelling scheme in car showrooms.⁴

Rebanding of cars already on the road

9. The change to VED in the Budget that has attracted most attention is the rebanding of existing cars registered since 2001. To be more precise, the cases that have excited controversy are the rebanding of higher emitting cars (>186g/km) registered between March 2001 and March 2006. When Band G was introduced for cars above 226g/km in Budget 2006, this was only applied to new cars bought after 22 March 2006. Higher emitting cars bought before that date (but after 1 March 2001) remained in Band F. Now *all* higher emitting cars registered since March 2001 will be subject to the new range of higher bands: J, K, L, and M. In some cases this reclassification of cars registered between 2001 and 2006 into higher bands will result in fairly steep rises over two years (see **Table 2**).

Table 2: VED rates for higher carbon cars registered between 1 March 2001 and 22 March 2006

2008–09			2009–10			2010–11		
g/km	Band	VED	g/km	Band	VED	g/km	Band	VED
187-200	F	£210	187-200	J	£260	187-200	J	£270
201-225	F	£210	201-225	K	£300	201-225	K	£310
226-255	F	£210	226-255	K	£300	226-255	L	£430
>255	F	£210	>255	k	£300	>255	M	£455

Source: Table A.8a, Budget Report 2008; HC Deb, 14 May 2008, col 1623W

³ Environmental Audit Committee, *Reducing Carbon Emissions from Transport*, paras 49-51

⁴ Environmental Audit Committee, Twelfth Report of Session 2005–06, *Transport Emissions: Government Response to the Committee’s Ninth Report of 2005–06 on Reducing Carbon Emissions from Transport*, HC 1718, pp 16-17

10. These increases to VED for higher emitting cars already on the road have received considerable criticism in Parliament and the media. Some critics have described it as retrospective taxation, which they argue is intrinsically unfair. More specifically, some have argued that significantly raising VED rates on cars that have already been purchased is unlikely to influence behaviour in an environmentally friendly direction. Where VED has a function as a green tax, they say, it is by influencing people's decisions as to which car to buy, incentivising them to buy a car with lower average emissions. With regard to a car one already owns, VED will not change the way one uses it, since the amount one pays does not vary with the amount driven.

11. We asked the Exchequer Secretary to the Treasury, Angela Eagle MP, for her reaction to the charge that this was a form of retrospective taxation. She told us: “[...] I do not accept that the changes are retrospective. Like any other tax, VED changes apply in the future and not the past and these changes will not apply until 2009. I do not think that is a retrospective tax in the way in which I understand it.”⁵

12. **We agree with the Exchequer Secretary: the rebanding of cars bought since 2001 is not retrospective taxation.** That would imply the Treasury asking for additional sums for tax-years in the past, so that drivers would owe the taxman arrears for 2006–07, 2007–08, and so on. Nothing of this sort is happening; it is the tax rates for future years that are being changed. **The only retrospective element in these changes is that the new rates will apply to cars that have already been bought. In itself there is nothing intrinsically unfair or unusual about this. Variable VED was first introduced in 1999 and the creation of new bands, with the single exception of Band G, has always been applied to cars already purchased.** New, lower, bands were introduced retrospectively in Budgets 2002 and 2003, for instance; and the rates set for different bands have been raised, revalorised (increased in line with inflation), or cut at some Budgets for all cars that fall within them, not just new cars.

13. We asked Angela Eagle to confirm that the changes announced in this Budget were in line with previous practice. She said: “With the exception of the introduction of band G which was a special case—we are transferring that now into the new system—yes.”⁶ This is indeed the only significant way in which these changes differ to previous rebandings of VED. When Band G was introduced for the highest emissions cars in 2006, it was only applied to new vehicles, not existing cars. It is not wholly clear why existing high emissions cars were treated as a special case in 2006, but not now.

14. One thing that is clear to us is that there are very sound and justifiable environmental reasons for raising VED rates for those existing cars on the road with higher emissions. Rebanding of existing cars can certainly be aimed at changing behaviour: it can be used to influence people's decisions as to which second-hand model to buy next. The second-hand market dwarfs the market for new cars, with around three vehicles for every one sold new each year. Rebanding existing cars could therefore have a bigger effect than increasing the differentials for new cars.

⁵ Q55

⁶ Q70

How many will be better or worse off?

15. The Budget Report stated: “As a result of these changes [to VED] the majority of drivers will be better or no worse off”.⁷ On July 9, the Treasury gave further details. Comparing VED in 2010–11 to rates in 2008–09, it stated that 18% of cars (3.9 million in total) would pay less, 39% (8.5 million) would pay the same, and 43% (9.4 million) would pay more.⁸ The claim that the majority of cars would be better or no worse off as a result of these changes has been challenged by a number of critics. For example, the Society of Motor Manufacturers and Traders (SMMT) told us: “Based on the 2007 new car market structure two-thirds of vehicles will face a higher VED rate based on the proposed changes between 2008 and 2009 and just a quarter would see a lower rate”.⁹

16. The main reason the Treasury figures differ from those of the SMMT appears to be that the Treasury is treating a revalorisation (rising in line with inflation) of VED rates as effectively holding them stable, rather than increasing them. A research note by the House of Commons Library states that, if one treats revalorisation in this way, the Treasury is right to say that the majority of motorists affected will be better or no worse off.¹⁰

17. Discussing in simple terms how many drivers will be worse off may not be particularly useful, as the additional amounts they will be required to pay by 2010–11 vary considerably—from £35 to £245 a year. The cases that have generated the most controversy are those cars, registered between 2001 and 2006, which are being rebanded from Band F to Bands L or M; their VED is set to more than double over two years, from £210 in 2008–09 to £430 or £455 by 2010–11. It is impossible to give *certain* numbers for these cases, since it is impossible to say for sure how many of these vehicles will still be on the road in 2010–11, when this rebanding comes fully into effect. However, in evidence the Exchequer Secretary confirmed that Treasury projections were that some 1.1 million vehicles—5% of the total of 20 million cars on the road—would fall into this category.¹¹ Broadly, these figures were supported by the SMMT.¹²

18. In addition to discussions of how many people will be adversely affected, much argument has focused on how significantly those who are affected will be disadvantaged. For example, the SMMT stated:

It is likely that the motorists most affected by the Budget 2008 proposals will be the less able and less well off—large families who need bigger vehicles, disabled or older drivers requiring automatic gearboxes, or rural drivers who need multipurpose vehicles. Many of these drivers have no option but to drive higher band vehicles.¹³

⁷ HM Treasury, *Budget Report 2008: Stability and opportunity: building a strong, sustainable future*, March 2008, p 89

⁸ HC Deb, 9 July 2008, col 1651W

⁹ Ev 3

¹⁰ *VED etc.*, Research Note 2008/6/1655G, House of Commons Library, 25 June 2008. These figures exclude vehicles registered before 1 March 2001 which are not subject to graduated VED.

¹¹ Q55

¹² Ev 16

¹³ Ev 3

19. We put this point to the Exchequer Secretary, who responded: “There has been a lot of inaccuracy bandied around about the effects of some of these changes on vulnerable groups [...]”¹⁴ She drew our attention to the Motability Scheme—which pays for cars for those on the Higher Rate Mobility Component of Disability Living Allowance or the War Pensioners’ Mobility Supplement¹⁵—and also explained that those who are on the higher rates of disability living allowance do not pay VED. She went on:

I take the point about those who need a car if they are living in rural areas, but they do not necessarily always and everywhere need a very high emitting car. There are some 4x4s which are not in the higher bands. I would like to see car manufacturers thinking about how they can develop other 4x4s which are not in the higher emitting bands. [...]”¹⁶

20. **We are not aware of any hard evidence about the numbers of those affected by a doubling of VED rates who are on lower incomes.** Overall, the Treasury has argued that low-income households are less likely to lose out at all, given they are less likely to own a car, more likely to own a pre-2001 car, and where they do own a post-2001 vehicle, it is more likely to be in current Bands B or C, both of which will see falls in VED from 2009.¹⁷ While common sense suggests this assertion may well be true it is not backed up by any reliable data.

21. The Treasury also states that around half of households in the lowest 20% of incomes pay no VED.¹⁸ However, according to the House of Commons Library, there is no comprehensive data on VED rates by income.¹⁹ On 10 July, the Financial Secretary was asked what proportion of the 9.4 million cars that are projected to be taxed more heavily as a result of these changes would be owned by low-income households. She replied: “Clearly, low-income families who have motor vehicles will be among those affected, but I do not have exact figures [...]”²⁰

22. It is important to ensure that the changes made to VED are not perceived as unfair or regressive. Demonstrating this would help to defend the credentials of VED as a form of green taxation, and defend the concept of green taxes more generally. **We recommend the Treasury publish a detailed analysis of the financial effects of VED on different income distributions so that the impact of any future changes to VED can be more easily understood.**

23. **We welcome the fact that those on higher rate disability benefit are exempt from paying VED, and can have their cars paid for them through the Motability scheme. However, we are concerned that this will leave many people, who do not qualify for the higher rate disability benefit, still having to pay VED; many of this group may need a**

¹⁴ Q114

¹⁵ Motability, “Are you eligible for a Motability car?”, www.motability.co.uk/main.cfm?Type=AIE

¹⁶ Q114

¹⁷ VED etc., Research Note 2008/6/1655G, House of Commons Library, 25 June 2008

¹⁸ VED etc., Research Note 2008/6/1655G, House of Commons Library, 25 June 2008

¹⁹ VED etc., Research Note 2008/6/1655G, House of Commons Library, 25 June 2008

²⁰ HC Deb, 10 July 2008, col 1534

larger vehicle to accommodate wheelchairs or medical equipment. We recommend that the Treasury urgently reviews the impacts of VED changes on disabled people and their carers, and takes steps to ensure they are not financially disadvantaged. In particular, we recommend the Treasury considers extending the exemption on paying VED to all recipients of disability benefit.

Effects on the second-hand market

24. One of the biggest criticisms made of these changes is that raising taxes on existing cars is unfair, since the behaviour one wants to change—i.e., the decision as to whether to buy a more or less carbon-efficient car—is in the past. Perhaps most prominently, the executive director of Greenpeace UK, John Sauven, has supported this criticism, saying: “It’s the kind of measure that gives green taxes a bad name because it does not change behaviour”.²¹

25. Regarding those affected by significant increases in VED on cars they already own, we asked the Exchequer Secretary what she expected them to *do* as a result? Did she anticipate that they would change their cars, and buy a more efficient model? She responded:

Many people change their cars quite regularly. The average length of a car’s life in the current UK car fleet is 13 years. We know that the new market is dwarfed by the second hand market in cars, so there are about 2.2 million cars bought new every year, about half of those by the big company car fleets. There are about 7.6 million purchases in the second hand market so it is important that these changes impact on the second hand market too [...] Individual owners of these cars [whose VED is set to go up from Band F to Bands L or M] will have to make decisions on whether they want to carry on in ownership of those cars or trade down to a lower CO₂ banding when they make their next purchase.²²

26. We were interested in the Treasury’s modelling of what difference the changes to VED for existing cars would make in practice. Differentials between each of the middle bands were only in the region of £30, we observed; would this be enough to persuade people to choose a more efficient model whenever they next bought a second-hand car? The Exchequer Secretary responded that the Treasury would learn from experience:

You are arguing that we perhaps should have made bigger financial differences between each band [...] I think it is a question of doing things in a way that people can gradually get used to. You either have a big bang change, in which case we probably should have done it [...] in 2001; or you make the changes, people get used to them and then you refine them. [...] There is an argument for what you are suggesting. It is just a question of seeing how behaviour is affected, seeing what is happening in the car market and seeing whether we should make further changes.²³

Given that today few cars can have their tanks filled for £30, however, it seems to us extremely probable that VED differentials of this amount are unlikely to be a big factor in the minds of purchasers of either new or second-hand cars.

²¹ The Guardian, “Ministers hint at road tax U-turn”, 27 May 2008

²² Q56

²³ Q80

27. A related point to the size of differentials in influencing second-hand purchasing decisions is how visible the different VED bands would be to prospective buyers. For new cars there is a labelling scheme, designed clearly to illustrate each model's VED band and fuel efficiency. **We recommend that VED bands and carbon emissions should be made clearly visible to prospective buyers of second-hand cars.**

28. When we asked explicitly what modelling had been done on how big a saving in carbon emissions would be made from the effects of these changes, the Exchequer Secretary told us the Government was relying on a study from 2007: "That study looks at the impact of individual purchases in the new car market. It does not look at second hand impacts which we think will have some bearing."²⁴

29. **We support the widening of differentials between VED bands for existing cars. It makes perfect sense to do this for existing cars, not just new cars, given that this is a way of influencing buyers of second-hand cars towards choosing models with lower emissions. This is enormously important, given that three-quarters of all cars bought each year are second-hand.**

30. **We were disappointed that the Treasury had not modelled what impact the rebanding of existing cars will have on carbon emissions. Presumably this means the Treasury does not have any idea of what levels of VED will either persuade people to trade in their existing cars sooner than they would otherwise, or choose a more efficient model when they next come to buy a second-hand car. This is particularly surprising given the Exchequer Secretary told us the changes to VED in the Budget were primarily made for environmental purposes.²⁵ We recommend the Treasury urgently carry out and publish research on the impacts that these and other potential changes to VED would make to the second-hand car market, and resultant carbon emissions.**

31. Some critics have argued that raising VED on existing models may have perverse consequences, in fact making it harder to trade them in by reducing their sell-on value. The RAC Foundation, for instance, said: "The retrospective increase in VED for less efficient vehicles will impact on the second-hand value of larger vehicles, limiting the ability of owners to trade them in or sell them to release funds for a new, more efficient model."²⁶

32. Angela Eagle was somewhat sceptical of this argument:

The second hand market for cars is affected and the price of individual cars in that second hand market is affected by a range of things. At the moment fuel price might be having more of a bearing on second hand values than VED changes that have not been legislated for yet. [...] There are other issues: mileage, reliability, whether an individual likes to drive a particular class of car or a particular sort of car. These all have an effect on the second hand value. The VED changes will have an effect but I do not think it will be nearly as large as many people are claiming.²⁷

²⁴ Q51

²⁵ Q43

²⁶ Ev 7

²⁷ Q62

33. Friends of the Earth (FoE) thought that it might indeed be difficult for some motorists readily to afford to trade in their existing car for a more efficient model:

Even though a less polluting car would save many hundreds of pounds every year in lower fuel bills, the issue is having the financial capital to buy a different second-hand car, or access to easy credit terms to spread out payments cheaply. This issue might be compounded by higher VED charges and higher oil prices reducing the value of their existing more polluting car. In these circumstances, these people would be stuck with their existing car, and also with the higher VED.²⁸

34. However, they proposed a measure that could help deal with this situation:

In this context we advocate that the Government act quickly to investigate the detail behind implementing a car scrappage payment scheme, a system which has been introduced in other countries, whereby people with old gas guzzlers would be paid by the Government for scrapping their vehicle. This could ensure that people are able to switch to a greener second hand vehicle. On possible detail of the scheme—payment could be conditional upon proof of purchase of a greener second hand vehicle. The scheme for example could be made available to anyone whose car is registered between 2001 and March 2006 (the period for which the larger recent increases in VED apply), and for cars which were in Band F but are now in Band L or M (it is these cars in the top end of old Band F whose VED has gone up most). These payments could easily be covered from the increases HM Treasury are predicting from the revised VED system.²⁹

35. We asked Professor Stephen Glaister, head of the RAC Foundation for Motoring, what he made of Friends of the Earth’s proposal. He said: “If you are interested in CO₂ and getting rid of the less efficient, more polluting in other ways cars, there may be some benefit from that.”³⁰ Overall, he argued that “the crucial issue in the CO₂ argument here is what measures do we think will be most effective in getting the old cars off the road, getting them scrapped and getting them replaced by newer vehicles which are more efficient at each size band.”³¹ Professor Glaister also highlighted evidence from the King Review of Low Carbon Cars that “people do not take proper account, when they make their decisions, of the costs in the future. They do not look at the financial benefits of fuel savings of a more efficient vehicle in the way that a simple financial calculation would suggest they should.”³²

36. One concern we had about the idea of a “car scrappage scheme”—and indeed, more widely, about the whole policy of reducing car emissions by encouraging people frequently to upgrade to a newer and more efficient model—was that this would encourage increased CO₂ emissions from the construction of new and disposal of old cars. Paul Everitt gave us a degree of reassurance on this point:

²⁸ Ev 29

²⁹ Ev 30

³⁰ Q38

³¹ Q7

³² Q33

We can only give you something of an estimate. The general estimate that we have been using is that around 85 per cent of the lifetime carbon emissions of a vehicle will be in the in use phase. Approximately ten per cent will be in manufacture and five per cent in disposal. We produce an annual sustainability report where we monitor energy use in the production of vehicles manufactured in the UK. Since 2001, energy used in the manufacture has halved. We would like to think that reducing cost and waste is ingrained in the corporate culture of the motor industry. From our perspective, we are very much focused on making our vehicles in as responsible a manner as possible.³³

37. On Friends of the Earth's proposed scheme, the Exchequer Secretary told us:

It is certainly something that we would not be averse to looking at. The French have introduced a scheme. It is quite new at the moment and we are obviously watching it quite carefully. You have to get the timing of scrappage right for obvious reasons; otherwise you can have an adverse effect, but we will certainly be keeping our eye on the French scheme. It is very early days at the moment but it is quite an interesting example of what is going on in other EU countries.³⁴

38. The rebanding of existing cars could make it harder for some owners of high emissions vehicles to afford to buy a greener replacement—given that it might help to depress the second-hand value of such vehicles, while bolstering the value of more efficient models. Even where it would clearly be in someone's long-term financial interests to trade in their car for a more efficient model, it may be difficult for them, especially in current economic circumstances, to obtain the cash or credit to do so. Where the money could be obtained, the upfront cost may still deter people from buying a greener replacement vehicle, given the well-known psychological weight given to short-term expenditure over long-term savings. For these reasons, **we recommend that the Treasury urgently reviews and consults on how lower income households could be economically supported to trade in their cars for low emission replacements. In particular, we recommend that the Treasury urgently examines the proposal for a "car scrappage scheme", which would provide payments in return for taking high emission cars off the road. In any scheme that were implemented, it would be important to ensure that high emission vehicles were genuinely scrapped—with as much of their materials recycled as possible—rather than allowed to stay on the road under different ownership, for instance in another country.**

New first-year rates

39. In his Budget speech, the Chancellor described the new first-year rate of VED as follows:

[...] for new cars, from April 2010 there will be a new first-year rate based on carbon dioxide emissions of the car. Cars that emit less than the proposed 130 grams per

³³ Q36

³⁴ Q68

kilometre European standard of carbon dioxide emissions will pay no car tax at all in the first year. But a higher first year rate will be introduced on the most polluting cars. Cutting taxes for those who cut carbon emissions. But it is right that if people choose to buy a more polluting car that they should pay more in the first year to reflect the environmental cost. The changes will provide a real incentive to manufacturers and motorists.³⁵

This means, for example, that a new car in Band L (226-255g/km) will pay £750 in its first year, as opposed to an ordinary annual rate (i.e., charged on a Band L car bought the previous year) of £430. Meanwhile, a new car in Band D (121-130g/km) will pay nothing in its first year, as opposed to an ordinary annual rate of £95.³⁶

40. The new first-year rate was not popular with the motoring organisations we spoke to. Paul Everitt, chief executive officer of the SMMT, said:

[...] the introduction of a first year rate of VED, we felt directly challenged what we think has been a long held principle that vehicle taxation has focused predominantly on the use of vehicles rather than on their ownership. We also feel that the introduction of this kind of measure makes the system inherently unstable. That is to say, I am sure that for a variety of reasons, chancellors will make decisions on what those rates should be on a year by year basis, therefore depriving us as vehicle manufacturers of a longer term planning horizon as to the type of products we are going to put into the market and how successful they might be. I also think for the consumer, it is providing them again with uncertainty as to whether or not they are making sane and sensible choices, which I think is unfortunate. Clearly, in our view, some of these measures were introduced to raise revenue.³⁷

41. We do not quite understand the SMMT's first point, which argues in principle against basing taxation on vehicle ownership rather than use. VED has always been based on vehicle ownership; and the SMMT says it supports the varying of VED bands according to CO₂ emissions.³⁸ The new first-year rate, moreover, is aimed specifically at influencing which model to purchase, rather than being a levy on the car one already owns. As for its second point, that future chancellors may alter the first-year rates from year to year, and thus exert a fluctuating and unpredictable influence on the new car market, this has always applied to VED, as indeed it does to any tax. Furthermore, the overall direction, both for successive chancellors and for car manufacturers and sellers, ought to be very predictable, with a new EU target in the offing to reduce the average emissions of new cars in Europe down to 130g/km by 2012–13. Indeed, Paul Everitt confirmed: "We are happy to work with the Commission on the new regulation and, as you say, 130 grams per kilometre is quite a challenging target but one that we are committed to meeting."³⁹

³⁵ HC Deb, 12 March 2008, col 297

³⁶ HM Treasury, *Budget Report 2008*, Chapter A, Table A.8a, p 122

³⁷ Q4

³⁸ Ev 2

³⁹ Q22

42. Recently there has been growing interest in the idea of introducing a purchase or “showroom tax” on new cars, using the tax system to influence purchasing decisions more directly than through annual VED charges. The new first-year rate of VED would seem to offer many of the advantages of a showroom tax, while retaining the strengths of the VED system. The advantages it would share with a showroom tax are that it is targeted specifically at influencing the choice of which vehicle to drive, plus it is a one-off charge, meaning it is feasible to set it at a higher rate than an annual levy. The disadvantage of a showroom tax is that it would be possible to escape it by buying a car in another country; but a first-year rate of VED would still have to be paid, no matter where a vehicle was purchased, in order for it to be licensed in the UK.

43. One issue about the first-year rate that concerns us, however, is how visible it will be at point of purchase. In particular, we are concerned that car showrooms may incorporate the tax into the purchase price, and complete the process of getting the car taxed for its first year on behalf of the purchaser, so that the first-year VED charge does not in practice impinge on the consumer’s purchasing decision. The Exchequer Secretary was not able to offer us too much reassurance:

That is a matter for the retailers and their pricing decisions. There is not always an easy, linear relationship between a tax and what the price of the good is at the end. We have the same issue with alcohol. All we can do is give the signal. I hope the innovations which Julia King talked about in her report on labelling and making that more up front [e.g., colour-coded license discs] will also assist in people becoming more aware of the CO₂ emissions values of their car.⁴⁰

This concern is of course reduced if VED differentials for second-hand vehicles are as wide as they are for new ones. **We recommend the Treasury looks again at what more it could do to ensure that the first-year VED rates are prominently displayed before and at point of sale, and not simply incorporated into an “on the road” price.**

44. A related concern was raised by the SMMT and RAC Foundation, who worried that increasing the number of bands to 13 would make the labelling system too complicated to be effective. Paul Everitt told us:

We introduced an energy efficiency style label into all new car showrooms alongside new cars, so we have the various bands from green to red. Each one shows the emissions of the vehicle that it is next to. Now we are going to have to work out how we reflect those 13 bands but also there are going to have to be two sets of prices, one for the first year rate and one for the ongoing rate. When you look at purchasing a new car, we will have a first year rate of VED, an ongoing rate of VED, a first registration fee, VAT and then charges that may come with the delivery or inspection of the vehicle and that kind of thing.⁴¹

Stephen Glaister shared these concerns, saying it was “an open question whether this can be successfully communicated to a population [...] for whom the evidence is they really

⁴⁰ Q74

⁴¹ Q28

have little understanding or interest in the environmental performance of cars, generally speaking.”⁴²

45. We support the Treasury’s decision to increase the number of VED bands, so that it reflects more accurately the emissions of different models. This should increase the numbers of similar types of car that are placed in different bands, clearly illustrating to prospective buyers which models are the most fuel and carbon efficient. **The Treasury must address concerns that the new system of VED will make the efficiency labelling of cars too complicated to impact on the public in practice. We recommend it undertakes research and develops guidance and publicity to inform traders and consumers.**

46. Overall, our main concern about the new first-year rate is that the differentials between bands are still not large enough to encourage a step change towards the purchase of lower emission models. In our last substantive inquiry on this subject, we heard evidence suggesting that to make a real difference to purchasing decisions, VED ought to go up in £300 jumps to a top band of £1800. The top band proposed for the new first-year rate is barely half that at £950. We put it to the Exchequer Secretary that the top band ought to start nearer to £2000. She replied: “I do not think that is right.” She went on to explain that it was more “important that we can move the bulk of those who are driving down [to more efficient models] rather than smaller numbers of people driving bigger cars”.⁴³ Paul Everitt of SMMT made the same argument:

To a degree, [...] it is important that we get those low emitting vehicles into the market place but the low end and the high end are relatively negligible in the overall impact. What is more fundamental is the bulk of vehicles in the mid range where millions of vehicles are being purchased each year, moving consumers in that area down five bands. [...] If those 400,000 plus, if that is the right number, had a five gram less emitting car, the total impact would far outweigh anything you did at the very, very low end or anything you did at the very, very high end. For us as an industry, that is where we feel we should be targeting action [...].⁴⁴

47. We welcome the new first-year rates of VED. By setting these at a higher rate than the standard annual VED for high emissions cars, while reducing it to zero for all lower emissions cars, this should have a more pronounced influence on purchasing decisions than the previous graduated VED system. Whether the new first-year differentials are large enough to have much effect, however, is still uncertain. They are still smaller than previous modelling by the Sustainable Development Commission. **We recommend the Treasury commission research on the impacts, on purchasing decisions and carbon emissions, of implementing a range of different first-year rates of VED.**

48. The King Review has highlighted that the biggest short-term carbon savings would come from shifting the market towards the “best in class” for each type of car, especially in the middle VED bands which make the bulk of cars sold. **Unlike other forms of transport, such as aviation, very significant cuts in emissions from cars could be made extremely**

⁴² Q27

⁴³ Q113

⁴⁴ Q28

rapidly, if prospective buyers could be persuaded consistently to choose the most efficient models in each class that are already on the market. That the Government could achieve this without stopping people driving, merely directing their choice of vehicle to the most efficient available, provides a strong argument for market intervention—larger differentials and bigger incentives—that could be robustly conveyed to the public.

49. At the same time, to develop the market for very low emissions cars, we further recommend that the Treasury examine the merits of some kind of “feebate” system, similar to the “bonus/malus” scheme in France, in which levies on high emission cars are accompanied by subsidies on low emission cars.

Consultation and publicity

50. One of the strongest criticisms made of the changes in the Budget is that they were decided without prior consultation, and announced without adequate publicity or explanation. A particular criticism concerns the way in which the rebanding of existing cars was presented. We asked the Exchequer Secretary why this was not spelt out in the Chancellor’s Budget speech or in the environment chapter of the Budget Report (also known as the Red Book). She replied that “you would not expect every detail in the Red Book to feature in the Chancellor’s speech”, and that it “is explicitly there in paragraph A.97 of the Red Book, there has been no attempt to hide it or cover it up”.⁴⁵

51. It is clear the Treasury did detail the new bands and rates for VED, including the fact that existing cars registered from 2001 would be rebanded, in the Budget Report. However, it is not surprising that the rebanding element was overlooked at first, given that it featured not in the environment chapter but the very dense and less accessible Chapter A, “Budget Policy Decisions”. Even where it did feature, it was presented with minimal explanation. Professor Glaister said: “What was put out in the Red Book was absolutely not clearly explained. It is very difficult to understand from the table in the publication quite how these new proposals would work.”⁴⁶

52. The Treasury should have taken greater care to explain that the new VED bands would apply to all vehicles registered on or after March 1st 2001. If the point of green taxes is to change behaviour, they need to be properly publicised, so that people are fully aware of what they are being encouraged to do. A failure to advertise green tax details to the public, or explain them in a timely manner to Parliament, breeds suspicion about their objectives, increasing the perception of them as revenue raising measures with no environmental purpose.

53. Another criticism we heard was over a lack of consultation before the Budget. Paul Everitt described the kind of consultation the SMMT was used to before each major budget announcement, and contrasted this with the lack of prior information this year:

⁴⁵ Q87

⁴⁶ Q28

Over a long period of time we have had a very strong, positive relationship with the Treasury. Inevitably they do not say, “We are going to do this. What do you think?” but normally we have an exchange of views on what is happening in the vehicle market. [...] I would like to think that in general we have had a positive relationship where we have shared information and we have tried to meet the strategic objectives of moving and transforming the car fleet. Around Budget time we did have a meeting with the Treasury where we spoke about the range of things that we would normally talk about and none of these issues was raised or discussed. We were not asked for any input as to what we thought the consequences of various different types of changes would be.⁴⁷

54. The Exchequer Secretary did not agree:

I was puzzled by their comments to you last week on this issue when I read them. We had the usual meetings we always have with interested parties, ranging from green groups all the way through to the RAC, the Society of Motor Manufacturers and Traders and many others, in the run-up to the Budget, both at official and ministerial level. We cannot discuss the actual detail of what is in the Budget but we certainly had wide-ranging discussions about many of these issues, so I suspect they are actually disappointed with what was announced rather than anything else. Perhaps that is where their complaint came from, that they did not like the outcome of the consultation.⁴⁸

55. We are confused by the conflicting evidence we have received from the SMMT and the Exchequer Secretary. Whatever consultation on the changes there was before the Budget, it would seem that the impacts of the rebanding of existing cars was not well appreciated outside the Treasury, given that it did not feature in any news reports or public comments for some weeks following the Budget. Effective consultation should have exposed the policy details to useful criticism, and would have prepared both the car industry for the changes and the Government for its criticisms. **We recommend that the Treasury pays far more attention to communicating the details and objectives of VED—and other environmental taxes—in the future.**

56. **We would further observe that if changes to VED were introduced on a revenue-neutral basis, with reductions for low emissions cars matching in value the revenue raised from increased rates for high emissions vehicles, the policy would be both more acceptable to the public and could unequivocally be communicated as green taxation.**

Effectiveness of VED as an environmental tax

57. In all the arguments over the specific changes made at the Budget, and the way they have been presented, it is easy to overlook the environmental context in which they have been made. Transport is the only sector of the economy in which carbon emissions are

⁴⁷ Q24

⁴⁸ Q86

higher now than they were in 1990.⁴⁹ The 2006 UK Climate Change Programme Review forecast that increased road transport emissions due to traffic growth over the period 1990–2010 would more than outweigh the entire suite of carbon reduction policies aimed at the transport sector.⁵⁰ Carbon emissions from cars did decline by nearly 5% between 1997 and 2007,⁵¹ but overall emissions from all road traffic went up by 12% between 1997 and 2006.⁵² While the average emissions of new cars in the UK went down from 190g/km in 1997 to 165g/km in 2007,⁵³ a drop of 13%, this is far behind the EU target of an average of 140g/km by 2008/09. A successor agreement, currently under discussion, would set a new target for an EU average of 130g/km from new cars by 2012/13; but as the Exchequer Secretary confirmed, “Manufacturers are not on course to be able to reach that at the moment.”⁵⁴ In 2002, the Government set a target for 10% of all new car sales to have emissions under 100g/km by 2012. This would translate into annual sales of around 250,000; in 2007 a total of just 544 of such cars were sold in the UK.⁵⁵ In short, the task of cutting carbon from car use is massive, and progress not nearly fast enough.

58. Given this context, the projected impacts of the changes made to VED at the Budget are extremely disappointing. According to the Treasury, the reforms to VED are projected to save 0.16MtCO₂ per year by 2020, with a cumulative saving of 1.3MtCO₂ by that date.⁵⁶ It should be remembered that these projected savings do not include any impacts on the market for second-hand cars, so the overall savings, one would assume, should be somewhat larger than this; but as the Treasury has not produced any modelling for this, it is impossible to say what those carbon savings would be. Certainly, the 0.16MtCO₂ a year by 2020 would make these changes only a very minor contributor to the UK Climate Change Programme. It would contrast, for instance, with the Government’s projected annual savings of 19.8MtCO₂ (by 2010) from the Climate Change Levy package,⁵⁷ or the 8.4MtCO₂ a year (also by 2010) projected to be saved by the original “Voluntary Agreement package” at the time of the 2006 Climate Change Programme Review.⁵⁸

59. We asked the Exchequer Secretary why this projected carbon saving was so small. She replied: “It is slightly unfair to take the entire package and take a tiny bit out of it and then isolate a best guess at what the CO₂ savings would be for that thing, of itself, and then say that is all that this change is worth.”⁵⁹ She went on to clarify what made up this wider package:

⁴⁹ Defra, “Carbon dioxide emissions by end-user: 1990–2006”, June 2008, www.defra.gov.uk/environment/statistics/globalatmos/gakf07.htm

⁵⁰ HM Government, *Climate Change: The UK Programme 2006*, Cm 6764, March 2006, p 63

⁵¹ Society of Motor Manufacturers and Traders (SMMT), *Annual CO₂ report 2008*, p 4

⁵² HC Deb, 15 January 2008, col 1092W

⁵³ SMMT, *Annual CO₂ report 2008*, p 4

⁵⁴ Q49

⁵⁵ Ev 5

⁵⁶ HC Deb, 14 May 2008, col 1475

⁵⁷ HM Treasury, *Budget Report 2008*, Table 6.2

⁵⁸ Cm 6764, p 62. Originally expressed as 2.3MtC.

⁵⁹ Q47

[...] I commented also on the £40 million of R&D to encourage the development of cleaner engines. I commented on the fact that we are working within the structure of EU regulation which will require maximum emissions of 130 grams per kilometre by 2012/13, we think. [...] We want to incentivise UK car manufacturers to be able to reach a stretching target of 100 grams per kilometre, by 2020. If that target were reached, there would be 11 million tonnes of CO₂ savings by 2020 from cars which would be available, of which the 1.3 is ten per cent. It is an important part but it is not the only part. It is a question of strengthening the signals, encouraging people to try to make the 25 per cent cut in carbon emissions that Julia King identified as being possible if people were to drive the best in class car rather than the most emitting in class car, something that we have been encouraged to do over time since we introduced the 2001 changes which banded VED according to CO₂ emissions. That is the overall policy context of it. It is possible if you wish to caricature it as not many savings but it is part of a holistic approach to this entire issue.⁶⁰

60. In other words, the Exchequer Secretary seemed to be arguing that, on top of their direct influence through altering the purchase prices of different models, the changes to VED should act as a signal (by highlighting the emissions of different vehicles) to encourage people to decide for themselves to opt for a more fuel efficient car—whether because this would reduce their fuel bills, or because they want to reduce their carbon footprint. The problem with this argument is that such signals have so far failed to move the market as fast as anticipated. The 140g/km by 2008/09 target is being missed by a wide margin; and the projected carbon savings of the original “Voluntary Agreement package” have already been downgraded once, down from 14.7 to 8.4MtCO₂.⁶¹ If signals were enough on their own, it would be hard to understand why the Treasury was increasing VED rates for higher emitting cars now. In all, the Treasury appears to be employing a dangerously circular argument in defending the importance of the changes to VED by pointing to the size of carbon savings that would come from meeting the 130g/km target, when graduated VED is itself one of the main policy tools for helping to achieve that target.

61. We asked the Exchequer Secretary whether she felt the Treasury had risked provoking a lot of opposition to these changes (and by extension to environmental taxation in general) for what was a rather modest environmental gain. She did not accept the terms of the question:

[...] We have heard a lot from people who have been worried by the changes. I do not think we have heard anything from people who benefit from the changes and I do not think we have got to a stage where we are having a balanced view of what these changes will mean yet. I am hoping that we can get there at some stage.⁶²

62. We agree that media coverage of these changes has dwelt almost entirely on the increases to VED announced at the Budget, whereas there are also a sizeable number of lower emissions cars that are projected to pay a £0 rate, or a lower rate than now. Perhaps, however, the Treasury needs to provide a more consistent message. If climate change really

⁶⁰ Q49

⁶¹ Environmental Audit Committee, *Reducing Carbon Emissions from Transport*, Figure 4

⁶² Q53

is as important and urgent as the Government frequently and rightly acknowledges, then it would suggest there is a strong and defensible case for much more penal taxes on high emissions cars. Why stop at a top rate of £455; why not go further, especially as the modelled effects of these changes to UK emissions are comparatively so small? There is perhaps a danger that the proposed changes are large enough to be noticed, but not large enough to change behaviour or to reinforce the message that tackling climate change is an urgent imperative.

63. We are surprised that the Treasury has risked provoking such political opposition for an environmental measure which, according to its own projections, is of limited benefit. We recommend the Treasury consults on and examines the case for a much more ambitious reform of VED. While this might provoke more opposition from those wanting to buy or already owning higher emissions vehicles, it might also provide the opportunity for a more positive presentation, based on higher carbon savings and bigger tax discounts for low emissions vehicles.

The need to reduce oil-dependency

64. In addition to climate change, we also touched in our inquiry on the problem of peak oil, and future upward pressure on fuel prices. The combination of these factors represents an unprecedented challenge to government, industry, and the public. In recent parliamentary debate, there has been much concern expressed over the financial affects of VED (and fuel duty) on particular groups—those who live in rural areas, disabled and elderly people and large families—and calls for special dispensations for them. The rationale put forward is that these groups are dependent on cars, and thus that it is unfair to penalise them with taxes that they have no option but to pay. We agree that in many such cases these groups *will* be heavily dependent on their cars, for work and school, shopping and leisure. What is disturbing about this is that the twin imperatives of conserving oil supplies and curtailing carbon emissions are going to make car-dependency—at least of conventional, oil-powered cars—increasingly incompatible with environmental limits.

65. If we are to make the kind of progress in cutting carbon emissions compatible with our target of holding global warming to 2°C, and if we are to cope with the upheavals brought about by increasing oil prices, we need to make step-changes in policy and technology. The obvious implications are that, **complementing the use of VED to shift the market towards more efficient cars, the Government should do much more to accelerate the development of new vehicle technology (such as hybrids and fully electric cars); improve public transport nationally; and encourage the growth of car-sharing clubs and schemes, especially for groups that are particularly car-dependent, such as the elderly, disabled, large families, and those in rural areas.**

Conclusion

66. **We strongly support the Treasury's use of VED as an environmental tax, and we welcome the changes announced in the Budget. However we are seriously concerned that even the projected differentials between VED bands remain too small to be effective and, in consequence, the projected carbon savings are far less than they could be. We also believe that both the proposed changes in VED rates and the objectives of VED as an environmental tax, have been poorly explained and communicated.**

67. Over several years we have consistently recommended that the Treasury develop a proper communications strategy for its green taxes, to explain the purpose behind them, to increase preparedness to pay, and to intensify the message of behavioural change they are meant to convey. The difficulties it has encountered in explaining and defending the recent changes to VED underline how adopting such a strategy would be in the Treasury's own interests.

68. In presenting VED and other environmental taxes to the public, the Government must put them firmly in the context of the need to cut carbon emissions and to wean society from its oil-dependency. The Stern Review made clear that while carbon reduction targets necessarily imply that fossil fuel-intensive industries face higher costs which will ultimately be borne by consumers, this will create opportunities for new, low carbon industries. The public will understand the need for taxes on high carbon cars if they accept that it is essential to replace them with alternative technology and that peak oil and trends in oil prices are going to make them more expensive anyway. Taxes and incentives can then be presented as accelerating the development of these replacements and encouraging the growth of new business opportunities.

69. Research has indicated that public support for green taxes goes up when there is an element of hypothecation of the revenues to environmental investment, or matching reductions in other taxes.⁶³ The Treasury habitually rejects hypothecation in principle; despite the fact that the Prime Minister himself, while Chancellor, explicitly endorsed it in the case of the Climate Change Levy (CCL).⁶⁴ The Exchequer Secretary told us that the distinction between CCL and VED was that the former was established specifically as an environmental tax, whereas VED was a pre-existing tax which the Treasury had decided to make "sensitive to environmental concerns".⁶⁵ We are not wholly persuaded by this distinction. **We recommend the Treasury looks again at hypothecating VED revenues to areas such as public transport and subsidies for car clubs or electric vehicles. Alternatively VED changes could always be made on a revenue neutral basis with cuts in the rates levied on low emission cars to match the increases on high emission models. This might increase both the environmental benefits of VED changes and the level of public support for them.**

⁶³ Environmental Audit Committee, Third Report of Session 2007–08, *The 2007 Pre-Budget Report and Comprehensive Spending Review: An environmental analysis*, HC 149-I, para 11

⁶⁴ "Speech by the Rt Hon Gordon Brown MP, Chancellor of the Exchequer, to United Nations Ambassadors, New York", HM Treasury press release 31/06, 20th April 2006

⁶⁵ Q97

Conclusions and recommendations

1. We agree with the Exchequer Secretary: the rebanding of cars bought since 2001 is not retrospective taxation. The only retrospective element in these changes is that the new rates will apply to cars that have already been bought. In itself there is nothing intrinsically unfair or unusual about this. Variable VED was first introduced in 1999 and the creation of new bands, with the single exception of Band G, has always been applied to cars already purchased. (Paragraph 12)
2. We are not aware of any hard evidence about the numbers of those affected by a doubling of VED rates who are on lower incomes. We recommend the Treasury publish a detailed analysis of the financial effects of VED on different income distributions so that the impact of any future changes to VED can be more easily understood. (Paragraph 20, 22)
3. We welcome the fact that those on higher rate disability benefit are exempt from paying VED, and can have their cars paid for them through the Motability scheme. However, we are concerned that this will leave many people, who do not qualify for the higher rate disability benefit, still having to pay VED; many of this group may need a larger vehicle to accommodate wheelchairs or medical equipment. We recommend that the Treasury urgently reviews the impacts of VED changes on disabled people and their carers, and takes steps to ensure they are not financially disadvantaged. In particular, we recommend the Treasury considers extending the exemption on paying VED to all recipients of disability benefit. (Paragraph 23)
4. We recommend that VED bands and carbon emissions should be made clearly visible to prospective buyers of second-hand cars. (Paragraph 27)
5. We support the widening of differentials between VED bands for existing cars. It makes perfect sense to do this for existing cars, not just new cars, given that this is a way of influencing buyers of second-hand cars towards choosing models with lower emissions. This is enormously important, given that three-quarters of all cars bought each year are second-hand. (Paragraph 29)
6. We were disappointed that the Treasury had not modelled what impact the rebanding of existing cars will have on carbon emissions. Presumably this means the Treasury does not have any idea of what levels of VED will either persuade people to trade in their existing cars sooner than they would otherwise, or choose a more efficient model when they next come to buy a second-hand car. This is particularly surprising given the Exchequer Secretary told us the changes to VED in the Budget were primarily made for environmental purposes. We recommend the Treasury urgently carry out and publish research on the impacts that these and other potential changes to VED would make to the second-hand car market, and resultant carbon emissions. (Paragraph 30)
7. We recommend that the Treasury urgently reviews and consults on how lower income households could be economically supported to trade in their cars for low emission replacements. In particular, we recommend that the Treasury urgently

examines the proposal for a “car scrappage scheme”, which would provide payments in return for taking high emission cars off the road. In any scheme that were implemented, it would be important to ensure that high emission vehicles were genuinely scrapped—with as much of their materials recycled as possible—rather than allowed to stay on the road under different ownership, for instance in another country. (Paragraph 38)

8. We recommend the Treasury looks again at what more it could do to ensure that the first-year VED rates are prominently displayed before and at point of sale, and not simply incorporated into an “on the road” price. (Paragraph 43)
9. The Treasury must address concerns that the new system of VED will make the efficiency labelling of cars too complicated to impact on the public in practice. We recommend it undertakes research and develops guidance and publicity to inform traders and consumers. (Paragraph 45)
10. We recommend the Treasury commission research on the impacts, on purchasing decisions and carbon emissions, of implementing a range of different first-year rates of VED. (Paragraph 47)
11. Unlike other forms of transport, such as aviation, very significant cuts in emissions from cars could be made extremely rapidly, if prospective buyers could be persuaded consistently to choose the most efficient models in each class that are already on the market. That the Government could achieve this without stopping people driving, merely directing their choice of vehicle to the most efficient available, provides a strong argument for market intervention—larger differentials and bigger incentives—that could be robustly conveyed to the public. (Paragraph 48)
12. At the same time, to develop the market for very low emissions cars, we further recommend that the Treasury examine the merits of some kind of “feebate” system, similar to the “bonus/malus” scheme in France, in which levies on high emission cars are accompanied by subsidies on low emission cars. (Paragraph 49)
13. The Treasury should have taken greater care to explain that the new VED bands would apply to all vehicles registered on or after March 1st 2001. If the point of green taxes is to change behaviour, they need to be properly publicised, so that people are fully aware of what they are being encouraged to do. A failure to advertise green tax details to the public, or explain them in a timely manner to Parliament, breeds suspicion about their objectives, increasing the perception of them as revenue raising measures with no environmental purpose. (Paragraph 52)
14. We recommend that the Treasury pays far more attention to communicating the details and objectives of VED—and other environmental taxes—in the future. (Paragraph 55)
15. We would further observe that if changes to VED were introduced on a revenue-neutral basis, with reductions for low emissions cars matching in value the revenue raised from increased rates for high emissions vehicles, the policy would be both more acceptable to the public and could unequivocally be communicated as green taxation. (Paragraph 56)

16. We are surprised that the Treasury has risked provoking such political opposition for an environmental measure which, according to its own projections, is of limited benefit. We recommend the Treasury consults on and examines the case for a much more ambitious reform of VED. While this might provoke more opposition from those wanting to buy or already owning higher emissions vehicles, it might also provide the opportunity for a more positive presentation, based on higher carbon savings and bigger tax discounts for low emissions vehicles. (Paragraph 63)
17. Complementing the use of VED to shift the market towards more efficient cars, the Government should do much more to accelerate the development of new vehicle technology (such as hybrids and fully electric cars); improve public transport nationally; and encourage the growth of car-sharing clubs and schemes, especially for groups that are particularly car-dependent, such as the elderly, disabled, large families, and those in rural areas. (Paragraph 65)
18. We strongly support the Treasury's use of VED as an environmental tax, and we welcome the changes announced in the Budget. However we are seriously concerned that even the projected differentials between VED bands remain too small to be effective and, in consequence, the projected carbon savings are far less than they could be. We also believe that both the proposed changes in VED rates and the objectives of VED as an environmental tax, have been poorly explained and communicated. (Paragraph 66)
19. We recommend the Treasury looks again at hypothecating VED revenues to areas such as public transport and subsidies for car clubs or electric vehicles. Alternatively VED changes could always be made on a revenue neutral basis with cuts in the rates levied on low emission cars to match the increases on high emission models. This might increase both the environmental benefits of VED changes and the level of public support for them. (Paragraph 69)

Formal Minutes

Tuesday 22 July 2008

Members present

Mr Tim Yeo, in the Chair

Mr David Chaytor
Martin Horwood
Mr Graham Stuart

Jo Swinson
Dr Desmond Turner
Joan Walley

Vehicle Excise Duty as an environmental tax

The Committee considered this matter.

Draft Report (*Vehicle Excise Duty as an environmental tax*), proposed by the Chairman, brought up and read.

Draft Report (*Vehicle Excise Duty as an environmental tax*), proposed by Mr Graham Stuart, brought up and read, as follows:

“Summary

- Ineffective green taxation will result from the changes to VED, not least because the Treasury has not modelled what their impact will be on carbon emissions. Green taxes will be given a bad name.
- The Treasury has failed to produce detailed analysis of the financial effects of VED on different income groups.
- The Government is incorrect when it asserts that changes to VED are not retrospective. This is a new tax on old cars.
- **It is recommended that the increases in VED should be reversed until the financial and environmental impacts are properly assessed and a car scrappage scheme has been introduced.**

Introduction

1. This Report agrees with many of the facts found in the draft Report proposed by the Chairman, though not with its conclusion. The draft Report proposed by the Chairman concludes that the Committee welcomes the changes to VED in the Budget, before going on, for example, to acknowledge that the Treasury has not even modelled their impact.

2. This Report argues that because of the shortcomings identified by the Committee in the way VED rates have been changed, the VED changes should be reversed until such time as the Government has:

- i. Modelled what impact on carbon emissions the rebanding of existing cars will have.
- ii. Produced a detailed analysis of the financial effects of VED changes on different income groups.
- iii. Ensured that the VED band of second-hand cars is clearly labelled by showrooms and dealers.
- iv. Introduced a car scrappage scheme.

Lack of Environmental Modelling

3. The thinking behind differentiated VED rates is that they will change behaviour. However, there is insufficient understanding of the impacts of the retrospective application of VED rate rises to know how exactly behaviour will be affected.

4. The Committee heard evidence from the Exchequer Secretary that the Treasury has not modelled the impact which rebanding of existing cars will have on carbon emissions. This is remarkable given that the Exchequer Secretary also told the Committee that the changes were primarily made for environmental purposes.

5. It is this cavalier attitude which gives environmental taxes a bad name.

6. No consideration has been given, for example, to the possibility that first year payments may be absorbed by car dealers. There is a case for examining the appropriateness of a spike in year two, rather than year one.

7. Green transport taxes should aim to influence vehicle design. The constant changes in VED and the different ways they are implemented do not give the manufacturers and the car market a long-term consistent framework within which to make buying and investment decisions. The Government should seek to create a political consensus on a long-term vision for VED and avoid unpredictable annual measures designed more to raise revenue than to provide a sensible, sustainable framework which generates real change in the market place.

8. Some experts have warned that the changes to VED rates may result in increased carbon emissions as drivers hold on to old cars whose resale value has plummeted thanks to the VED changes.

9. It is not clear how the Committee can welcome the VED changes when even the Treasury does not know whether they will achieve what they set out to do.

Impact on Low Income Groups

10. Given the impacts of the credit crunch, inflation and the reduction in disposable incomes it is important that the Government is sensitive to the financial difficulties facing most families and the application of significantly increased VED rates has not been properly analysed.

11. The lack of evidence is revealed in an answer to a Parliamentary Question, which suggests that over half of car owners in households earning £15,000 a year or less face above-inflation rises in VED. The Exchequer Secretary said in the answer:

There are numerous definitions of what constitutes a low-income household and the Government does not collect data from drivers when purchasing tax discs according to their household income. However, the best available relevant data suggests:

around half of households in the lowest 20% of incomes do not pay Vehicle Excise Duty at all (Expenditure and Food Survey);

where lower income households own a car, they are more likely to own a pre-2001 car, for which the maximum VED rate will be £200 in 2009, as opposed to the maximum VED rate of £440 for post-2001 cars; and

on the income breakdown recorded in the DfT's National Transport Survey, of new cars sampled between 2004 and 2006, of all households sampled with incomes less than £15,000, 41% had cars in current VED bands B or C. Of households with incomes less than £20,000, 40% had cars in VED bands B or C. This compares with the overall average for all cars, of 31% in VED bands B or C.”

12. The Treasury must carry out a detailed analysis of the impact of VED rate changes and until this is complete the tax change should be reversed.

13. The tax change is retrospective. Never before has there been a significant increase in VED for existing cars. Rates of lower-emitting cars have been cut and universal (normally index linked) revalorisation has taken place, but the increases proposed in the Budget are both unprecedented and retrospective.

14. When Band G rates were introduced in 2006, they applied only to new vehicles. In acting in this way the Government created a reasonable expectation that it would continue to act this way in future.

Scrappage Scheme

15. The Committee acknowledges that changes to VED rates must go hand-in-hand with a car scrappage scheme. Several models exist and the Government has received independent advice on the types of scheme that could be implemented in Britain.

16. In its written submission to the Committee, Friends of The Earth referred to car scrappage payment schemes which have been implemented in other countries. Their ideas appear to have been influenced by car scrappage schemes which were implemented by several countries within and outside Europe during the 1990s, such as Greece (1991-1993), Hungary (1993 up to the present) Denmark (1994-1995), Spain (1994 up to the present),

France (1994-1996), Ireland (1995-1997), Norway (1996) and Italy (1997-1998). Local governments in the United States and Canada have also introduced similar schemes.⁶⁶

17. There are two ways in which scrappage schemes may be implemented. Financial incentives may either be made available regardless of the subsequent vehicle that the owner purchases, or may be made dependent upon a specific type of replacement vehicle being chosen. FOE does not commit to either type of scheme although it suggests that ‘payment could be made conditional upon proof of purchase of a greener second hand vehicle’.⁶⁷

18. The Commission for Integrated Transport independently advises the Government on integrating their transport policy. It has also considered the potential applicability of scrappage schemes to the UK in light of international experience.⁶⁸ In contrast to the schemes from abroad, the CfIT worked on the premise that incentives should not be tied to the purchase of a new car, instead outlining suggestions for a sliding scale based on the age of the vehicle. Another alternative being considered is a higher-value payment in the form of public transport vouchers. This would potentially have a direct effect on consumer behaviour with stakeholders such as the bus industry being perhaps the best positioned to promote such a scheme.

19. Although environmental concerns appear to lie at the heart of all car scrappage schemes introduced thus far, very few of the schemes examined in closer detail involved any sort of quantitative assessment of the impact on the environment. However, some assessments have been made of the impact on the car manufacturing industry, GDP and employment in the sector.⁶⁹

20. Other factors to bear in mind include the increasing cost per tonne of emissions avoided once the number of vehicles scrapped goes beyond a certain point (diminishing returns) and the potential disturbances to the car market, such as that seen recently in Spain.⁷⁰

21. The VED changes should be reversed until such time that they can be redesigned in conjunction with a car scrappage scheme.

Second-hand Cars

22. The VED band of second-hand cars must be clearly labelled by showrooms and dealers and not hidden in an overall ‘on the road’ cost.

23. Until such a requirement exists on dealers the VED changes should be reversed.”

⁶⁶ European Conference of Ministers of Transport, *“Conclusions and recommendations on scrappage schemes and their role in improving the environmental performance of the car fleet”*, May 1999, www.internationaltransportforum.org/europe/ecmt/environment/pdf/CM199926Fe.pdf

⁶⁷ Ev 30

⁶⁸ Commission for Integrated Transport, *Pollution from older vehicles*, March 2000

⁶⁹ European Conference of Ministers of Transport, *“Conclusions and recommendations on scrappage schemes and their role in improving the environmental performance of the car fleet”*

⁷⁰ Just Auto, *“European car sales slump in June”*, 16 July 2008

Motion made and Question proposed, That the Chairman's draft Report be read a second time, paragraph by paragraph.—(*The Chairman.*)

Amendment proposed, to leave out "Chairman's draft Report" and insert "draft Report proposed by Mr Graham Stuart".—(*Mr Graham Stuart.*)

Question put, That the Amendment be made.

The Committee divided.

Ayes, 3	Noes, 3
Martin Horwood	Mr David Chaytor
Mr Graham Stuart	Dr Desmond Turner
Jo Swinson	Joan Walley

Whereupon the Chairman declared himself with the Noes.

Main Question put.

The Committee divided.

Ayes, 3	Noes, 2
Mr David Chaytor	Mr Graham Stuart
Dr Desmond Turner	Jo Swinson
Joan Walley	

Ordered, That the Chairman's draft Report be read a second time, paragraph by paragraph.

Paragraphs 1 to 69 read and agreed to.

Resolved, That the Report be the Tenth Report of the Committee to the House.

Ordered, That the Chairman make the Report to the House.

Written evidence was ordered to be reported to the House for printing with the Report.

Ordered, That embargoed copies of the Report be made available, in accordance with the provisions of Standing Order No. 134.

[Adjourned till Tuesday 7 October at 10.00am

Witnesses

Wednesday 2 July 2008

Page

Professor Stephen Glaister CBE, RAC Foundation and **Paul Everitt**, Society of Motor Manufacturers and Traders Ltd

Ev 9

Wednesday 9 July 2008

Angela Eagle MP, Exchequer Secretary and **Lucy Makinson**, HM Treasury

Ev 17

List of written evidence

1	Society of Motor Manufacturers and Traders Ltd	Ev 1:Ev 16
2	RAC Foundation	Ev 7
3	Friends of the Earth	Ev 27
4	Mike Wood	Ev 30

List of Reports from the Committee during the current Parliament

The reference number of the Government's response to each Report is printed in brackets after the HC printing number.

Session 2007–08

First Report	Are biofuels sustainable?	HC 76-I & -II (HC 528)
Second Report	Reducing Carbon Emissions from UK Business: The Role of the Climate Change Levy and Agreements	HC 354 (HC 590)
Third Report	The 2007 Pre-Budget Report and Comprehensive Spending Review: An environmental analysis	HC 149-I & -II (HC 591)
Fourth Report	Are Biofuels Sustainable? The Government Response	HC 528 (HC 644)
Fifth Report	Personal Carbon Trading	HC 565
Sixth Report	Reaching an international agreement on climate change	HC 355
Seventh Report	Making Government operations more sustainable: A progress report	HC 529
Eighth Report	Climate change and local, regional and devolved government	HC 225
Ninth Report	Carbon capture and storage	HC 654
Tenth Report	Vehicle Excise Duty as an environmental tax	HC 907

Session 2006–07

First Report	The UN Millennium Ecosystem Assessment	HC 77 (HC 848)
Second Report	The EU Emissions Trading Scheme: Lessons for the Future	HC 70 (HC 1072)
Third Report	Regulatory Impact Assessments and Policy Appraisal	HC 353 (HC 849)
Fourth Report	Pre-Budget 2006 and the Stern Review	HC 227 (HC 739)
Fifth Report	Trade, Development and Environment: The Role of FCO	HC 289 (HC 1046)
Sixth Report	Voluntary Carbon Offset Market	HC 331 (HC 418)
Seventh Report	Beyond Stern: From the Climate Change Programme Review to the Draft Climate Change Bill	HC 460 (HC 1110)
Eighth Report	Emissions Trading: Government Response to the Committee's Second Report of Session 2006–07 on the EU ETS	HC 1072
Ninth Report	The Structure of Government and the challenge of climate change	HC 740 (HC 276)

Session 2005–06

First Report	Greening Government: the 2004 Sustainable Development in Government Report	HC 698
Second Report	Sustainable Timber	HC 607 (HC 1078)
Third Report	Sustainable Procurement: the Way Forward	HC 740
Fourth Report	Pre-Budget 2005: Tax, economic analysis, and climate change	HC 882 (HC 195)
Fifth Report	Sustainable Housing: A follow-up report	HC 779
Sixth Report	Keeping the lights on: Nuclear, Renewables, and Climate Change	HC 584 (HC 196)
Seventh Report	Sustainable Development Reporting by Government Departments	HC 1322 (HC 1681)
Eighth Report	Proposals for a draft Marine Bill	HC 1323 (HC 1682)
Ninth Report	Reducing Carbon Emissions from Transport	HC 981
Tenth Report	Trade, Development and Environment: The Role of DFID	HC 1014 (HC 197)
Eleventh Report	Outflanked: The World Trade Organisation, International Trade and Sustainable Development	HC 1455 (HC 354)
Twelfth Report	Transport Emissions: Government Response to the Committee's Ninth Report of Session 2005–06 on Reducing Carbon Emissions from Transport	HC 1718

Oral evidence

Taken before the Environmental Audit Committee

on Wednesday 2 July 2008

Members present

Joan Walley, in the Chair

Colin Challen
Mr David Chaytor
Mark Lazarowicz

Mr Ian Liddell-Grainger
Jo Swinson

Memorandum submitted by Society of Motor Manufacturers and Traders Ltd

1. INTRODUCTION

1.1 The Society of Motor Manufacturers and Traders (SMMT) is the leading trade association for the UK automotive industry, providing expert advice and information to its members as well as to external organisations. It represents more than 500 different-sized member companies ranging from vehicle manufacturers, component and material suppliers to power train providers and design engineers. The motor industry is a crucial sector of the UK economy, generating a manufacturing turnover of £47 billion, contributing well over 10% of the UK's total exports and supporting around 850,000 jobs.

1.2 SMMT welcomes the opportunity to submit a response to this inquiry. We have consulted with our membership and they support the Committee's work and look forward to its final report on this short inquiry and a timely Government response.

1.3 To summarise our response:

- CO₂ emissions from new cars have fallen substantially, 13% over the past decade;
- further major progress will come, driven by new EU targets for new car CO₂;
- progress by industry is delivering successful market transformation;
- this achievement should not be masked by higher charges to protect revenues;
- we support effective and stable tax regimes for linear CO₂ based circulation taxes that enable long-term market transformation to lower emitting cars of all types;
- the Budget 2008 plans are vague in their environmental effectiveness, but see big cost rises for many motorists;
- the new First Year Rate from 2010 is a hidden sales tax on new cars in the UK. It will distort buying behaviour and the EU market base and car prices;
- combined with increased higher band VED rates applied retrospectively, the changes will weaken residual values of these vehicles, affecting their owners' ability to sell and buy new lower emitting vehicles. This may slow down parc renewal with possible adverse environmental and safety impacts;
- incentives for cars in the lower VED bands could be short-lived as future market transition to lower carbon vehicles increases the need for revenue protection; and
- Government needs to be clearer on its environmental and revenue policy aims for VED. A thorough review of VED is overdue.

2. VED—NEW CAR MARKET BY CO₂ AND VED AS A GREEN TAX

2.1 The UK new car market has seen major changes and a shift to lower CO₂ emitting vehicles over the past 10 years. Average CO₂ emissions from new cars in 2007 were 13% lower than a decade ago. Industry is successfully delivering attractively packaged, lower CO₂ emitting cars across all market segments, as shown in Chart 1 and 2 (Annex). Whereas in 1997 only 3.9% of new cars had CO₂ emissions below 140g/km, by 2007 almost a quarter emitted less than 140g/km. Improved technology, popular demand for modern diesel cars, rising demand for smaller vehicles and growth of alternatively fuelled vehicles (AFV) all helped to drive the shift to lower CO₂ emitting cars in the UK new car market.

2.2 In 2001, graduated vehicle excise duty (VED) was introduced as an incentive to encourage the purchase of new cars with lower CO₂ emission levels. Budget 2008 saw a radical restructuring of VED to take effect from 2009–10. It develops this goal, but increases charges for many motorists and Government

revenue from VED. SMMT supports a move towards a more progressive, linear system of CO₂ based VED, but it has to be effective in sending consistent and long-term signals to the market. To work effectively as a green tax and be credible in the eye of the buyer and supplier, such a regime has to be clear, predictable and fair. It must give consumers and manufacturers sufficient time to plan and adapt and be reinforced by a sound communications strategy on the rationale for change.

2.3 Looking ahead to 2012–15 and 2020, the EU new car CO₂ regulation currently under negotiation in Brussels will set challenging targets for vehicle manufacturers. Our members are, and will, respond bringing ever lower CO₂ emitting models to the UK market. However, VED's role as a green tax may be compromised by abrupt, discretionary and disproportionate changes, especially if they appear to be short-lived or seem intended to protect Government revenues. Government has to be transparent and accountable in how it intends to handle VED in light of the inherent green tax problem of decreasing revenues when faced with successful market transformation.

2.4 VED has been through a number of changes since its introduction. Consultation with stakeholders on the shape of changes and public evaluation by Government on VED's impact as a "green measure" has generally been poor. This is in stark contrast to the two reviews that the CO₂-based changes to company car tax regime has seen. Government needs to be clearer in its policy and revenue aims for VED. A thorough review of VED is overdue and essential—especially of its contribution to emission reductions from road transport. It is important that Government has a clear, fair, proportionate and durable view of VED. SMMT believes VED should be based on the following principles:

- it should be simple—clear to consumers;
- fair and linear—consistent to all consumers;
- transparent in policy aims and rate levels—understandable;
- meet its road use and environmental aims—effective; and
- have a regular review cycle—monitored.

3. VED CHANGES IN BUDGET 2008—ENVIRONMENTAL IMPACT?

3.1 The terms of reference for this brief inquiry focus on the impact of the changes to car VED announced in Budget 2008. There were four key changes to car VED announced in Budget 2008:

- (i) more bands from 7 (A-G) to 13 (A-M);
- (ii) big changes to rates in lower and higher bands (notable retrospective changes to pre-2006 cars over 225g/km);
- (iii) a first-year rate at lower, B-D, and higher bands, H-M from April 2010; and
- (iv) AFV discount removed in 2011.

3.2 SMMT supports the more linear approach to graduation of VED by CO₂. This approach creates buying and ownership incentives across a wider spectrum of vehicle choice or utility needs. Chart 1 in the annex of this submission shows that the majority of new cars are in the "middle" VED bands.¹ The most effective way of reducing overall CO₂ emissions and influencing buying behaviour is through incentives to make small changes towards lower CO₂. Motorists do not change from band G to band A, but are instead more likely to choose a lower emitting model to meet their needs (ie best-in-class). Government concurs with this view in its explanation of the VED changes in Budget 2008.² It is further reinforced through the Government's Act on CO₂ campaign, a consumer purchase advice tool which is based on the best-in-class approach.³ The independent King Review of Low-Carbon Cars also makes this conclusion.⁴

3.3 SMMT is concerned about the market impact of all the announced changes in VED rates from 2009, the introduction of a new First Year Rate from 2010 and the abolition of alternative fuelled vehicle (AFV) status. The collective environmental benefits of these measures are vague, but they abruptly change the cost for many motorists who buy or use a car above 160g/km purchased since 2001 (see section 4 on "VED changes—winner and losers"). The new First Year Rate from 2010 is especially regressive as it uses VED as a sales tax on new cars. This distorts the EU market and car prices. Coupled with increased higher band VED rates which were applied retrospectively, these changes will weaken residual values for the owners of these vehicles, and this will affect their ability to sell and purchase new lower emitting vehicles. The incentives for cars in the lower VED bands are vulnerable as future market transition to lower carbon vehicles increases the need for revenue protection.

3.4 Of most concern is the planned new First Year Rate (so-called showroom or purchase tax) of VED for new car from 2010. SMMT strongly opposes this in principle. Registration taxes distort buying patterns, are at odds with the single market and conflict with the European Commission's drive to encourage member

¹ SMMT annual CO₂ report, [http://smtlib.findlay.co.uk/articles/sharedfolder/Publications/SMMT%20Annual%20CO₂%20report%202008%20revised3.pdf](http://smtlib.findlay.co.uk/articles/sharedfolder/Publications/SMMT%20Annual%20CO2%20report%202008%20revised3.pdf) (March 2008).

² Budget 2008, paragraph 6.28, page 96, www.hm-treasury.gov.uk/media/4/7/bud08_chapter6.pdf (March 2008).

³ Act on CO₂, www.dft.gov.uk/actonco2/index.php?q=best_on_co2_rankings

⁴ The King Review of Low-Carbon Cars, www.hm-treasury.gov.uk/independent_reviews/king_review/king_review_index.cfm (March 2008).

states to replace market distorting registration taxes with harmonised, CO₂-based circulation taxes. The wide variety of passenger car taxation regimes and rates across Europe result in price distortions and a higher cost of manufacturing. The planned First Year Rate of VED could deter the purchase of some newer cars that have lower CO₂ emissions, better safety and more relevant utility roles, as such older, more polluting vehicles may remain in use for longer. New vehicles are also likely to offer lower levels of emissions covered by the Euro standards, which are due in September 2009, 2011 and 2014.

3.5 The discontinuation the AFV VED discount from 2011, coupled with the decision to remove the pump price differential for biofuels in 2010, indicates to consumers and manufacturers a shift in Government policy towards AFVs, sending a curt signal to companies active on further research and development into sustainable, good quality alternatives to petrol and diesel. On the principle of incentives to signal and shape choice, we see durability and consistency over a planned life as important. As a contrast, Company Car tax still retains an E85 discount.

3.6 Government must also consider the wider policy context of VED. Changes to VED policy should not be made in isolation but as part of an integrated approach to reducing CO₂ emissions. The overall impact of price signals, fuel duty, consumer information, labelling and the Act on CO₂ campaign, as well as demand management measures are all relevant. A higher VED rate could provide a perverse incentive to use the car more and spread the cost over a greater number of journeys. SMMT's eighth sustainability report⁵ noted that 85% of CO₂ emitted from a car is from the in-use phase. Measures to influence the use of vehicles may therefore be most effective in influencing life-cycle emissions, such as fuel duty or eco-driving lessons.

4. VED CHANGES—WINNERS AND LOSERS

4.1 According to Budget 2008 “As a result of these reforms, the majority of motorists will be better or no worse off in 2009.” SMMT does not agree with this view. Based on the 2007 new car market structure two-thirds of vehicles will face a higher VED rate based on the proposed changes between 2008 and 2009 and just a quarter would see a lower rate (see table 5 for more details).⁶

4.2 It is likely that the motorists most affected by the Budget 2008 proposals will be the less able and less well off—large families who need bigger vehicles, disabled or older drivers requiring automatic gearboxes, or rural drivers who need multipurpose vehicles. Many of these drivers have no option but to drive higher band vehicles. We know the greatest impact of the proposals is on the owners of 171-225g/km vehicles, and as table 2 in the annex shows four examples of cars which fall into this range.

4.3 When the higher rate “G” band was introduced on 23 March 2006 the rate only applied to cars registered after that date. The new VED system in 2009 is set to apply to all cars with CO₂ values post 2001. This will mean 1.2 million cars which previously paid the “F” band will now fall into higher VED bands “L” and “M”. Vehicles likely to fall into this category include those already noted in paragraph 4.2. Car buyers may now find themselves penalised, facing the steepest change under the proposed system. SMMT believes the retrospective application of new VED rates should be reconsidered.

5. VED—REVENUES, HYPOTHECATION AND PROPER REVIEW

5.1 HM Treasury estimate that the Budget 2008 measures lead to motorists paying an extra £1.7 billion. The VED changes are a key part of this figure—£735mn in 2010–11. In 2007 approximately £6.1 billion was collected in VED from all road users, so the Budget measures will add 12% to this level. Table 3 shows some estimates from SMMT based on registrations between 2001 and 2007 of the possible impacts on VED. These suggest a far larger increase will take place. The proposed VED changes come at a time when consumer and business costs are currently rising quickly, and in particular the rise in fuel prices has increased motoring costs.

5.2 SMMT recognises VED as a key revenue stream for Government. However, we see any additional revenue raised as best hypothecated and used to support reducing CO₂ emission from road transport. Timely investment in the UK transport system is also needed to reduce congestion which would have a positive effect on the economy, the environment and wider UK society. This concurs with the key conclusions of the Eddington Transport Study.⁷

5.3 The significant revenue-raising impact of the VED regime announced in Budget 2008 means a thorough cost-benefit analysis of its exact effectiveness in meeting its policy aims is needed. Such a review is long overdue. The Budget 2008 plans had no provisions for monitoring the policy's effectiveness. A consistent approach to rate setting and changes with a clear review timetable will help to improve accountability to the public and certainty for purchase decisions and product development. Proper evidence based risk analysis is essential.

⁵ *Towards Sustainability—Eighth Annual Report*, SMMT, <http://smmtlib.findlay.co.uk/articles/sharedfolder/Publications/The%20Eighth%20Sustainability%20Report-final1.pdf> (October 2007).

⁶ SMMT.

⁷ Eddington Transport Study, www.dft.gov.uk/about/strategy/transportstrategy/eddingtontstudy/ (December 2006).

6. VED—COMMUNICATION AND COMPLEXITY

6.1 The Budget 2008 changes were not supported by effective consultation. The VED scheme is complex and now even more so. Better communication on the direction and shape of proposed changes would ensure that the wider policy implications can be aired and assessed in advance. For example “on-the-road” pricing, established to protect the consumer, could mean that the new First Year Rate is effectively invisible to the consumer and might not influence new car buyers as much as anticipated; or increased banding and new rates might add complexity and changes to the colour-coded fuel economy label.

6.2 Industry has worked in partnership with Government on schemes such as the voluntary colour-coded fuel economy label, which is based on VED banding, to provide clear and easily digestible information to consumers in showrooms on new car CO₂ emissions and associated running costs, supporting the message that “lower carbon means lower cost”. SMMT seeks better consultation by government and greater clarity on the aims and practical impacts of the changes.

7. VED—ECONOMIC VOLATILITY AND CAR MARKET UNCERTAINTY

7.1 SMMT supported the approach to VED changes taken in Budget 2007. Rates were set up to 2009-10 in what industry expected to be a three-year rolling plan. This would have given consumers a level of certainty over their individual cost of motoring and industry a planning timetable. SMMT was disappointed that this guidance was soon and seemingly arbitrarily changed to a completely revised regime. This creates a lack of confidence over the durability versus discretion aspects to future Budgets and makes planning and effective choice for consumers and industry alike very difficult. In addition, the timing of the proposed changes to VED are challenging, with swinging rises in fuel costs and a sustained squeeze on consumers’ real spending power.

7.2 Industry is also concerned about the impact of the proposals on the links between new and second-hand markets. The introduction of first year VED rates could discourage the purchase of newer cleaner vehicles and discourage older high-band vehicles to be replaced. In light of the 2010 changes in particular, the market could see distortions with a pull-forward of registrations of higher-emitting vehicles and delay the registration of lower-emitting vehicles. Similarly, the re-marketing of vehicles in the higher VED bands may be weakened affecting vehicle parc renewal and emissions reduction. Drivers may find that their cars are much less re-marketable, but are unlikely to scrap their vehicles as they are still relatively new. This could lead to slower renewal and a rise in the average age the UK car market at a time of pressures on costs and sales volumes. SMMT calls for stability and a proper review before further VED changes are implemented.

8. RECOMMENDATIONS AND FURTHER INFORMATION

8.1 SMMT has these final observations for the Environmental Audit Committee as it frames recommendations on Budget 2008’s plans for a new VED regime:

- government to undertake a timely, thorough review of the effectiveness of graduated VED to ensure policy aims are aired and clear;
- in the current economic context Government should reconsider the impact of the Budget 2008 changes to VED;
- the first year registration rate should be abandoned;
- the retrospective application of VED should be reviewed;
- clear guidance on any regime changes made, and a long-term approach adopted; and
- extra taxes raised hypothecated and used to aid the CO₂ goals for road transport.

Annex

Chart 1—Distribution of the new car market by CO₂ performance.

Chart 2—New car market split by VED bands.

Table 1—New car market split by VED bands.

Table 2—VED changes on different models.

Table 3—VED revenues, £ millions.

Table 4—Registrations by 2009 VED bands.

Table 5—Rates changes (based on standard rates, noting AFV get discount).

Sources: SMMT.

Chart 1—Distribution of the new car market by CO₂ performance

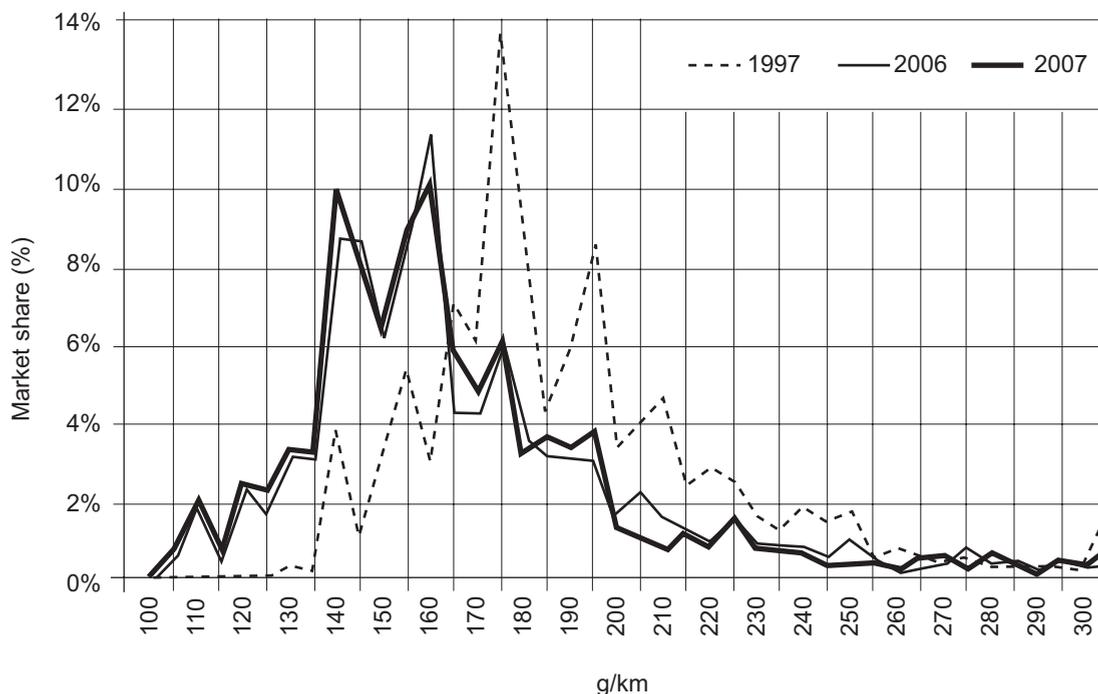
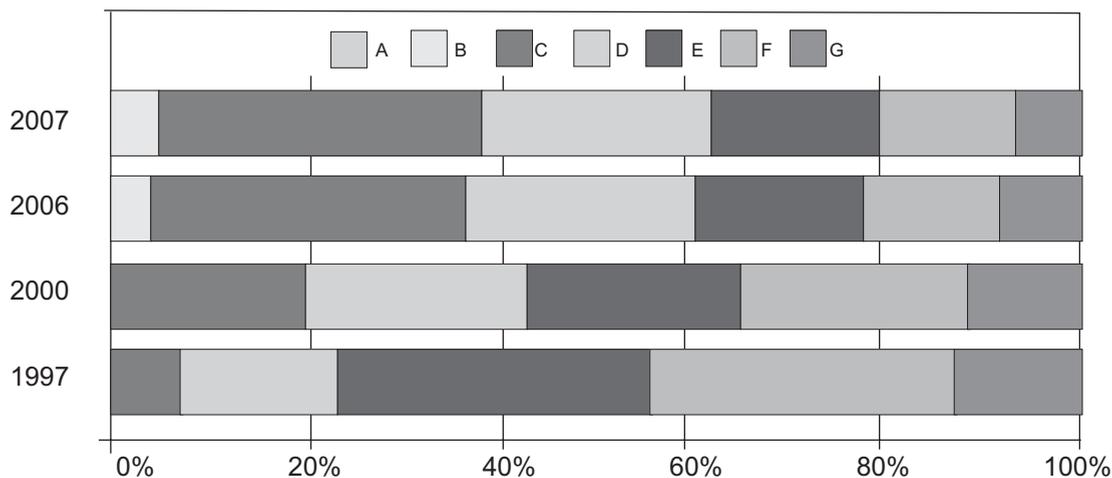


Chart 2—New car market split by VED bands



* <http://www.smmr.co.uk/articles/article.cfm?articleid=10744>

Table 1

NEW CAR MARKET SPLIT BY VED BANDS
(see Annex 3 for details)

<i>VED band</i>	<i>2007 volume</i>	<i>2007 share</i>	<i>1997 share</i>
A (sub 100g/km)	544	0.0%	0.0%
B (101-120g/km)	128,102	5.3%	0.0%
C (121-150g/km)	785,955	32.7%	7.8%
D (151-165g/km)	592,108	24.6%	15.1%
E (166-185g/km)	418,097	17.4%	32.0%
F (186-225g/km)	329,352	13.7%	32.3%
G (over 225g/km)	149,849	6.2%	12.8%

Table 2

VED CHANGES ON DIFFERENT MODELS—BEST IN CLASS AND BEST SELLERS

Make	Model	Spec	CO ₂ g/km	VED band	£ change	% change
<i>Best in class</i>						
Mini	smart fortwo	Electric	0	A	0	0
SM	MINI	1.6D Cooper	104	B	-15	-43
LM	Toyota Prius	P/E	104	B	-15	-43
Exec	BMW 5 Series	2.0D 520D SE	136	E	-10	-8
Lux	Audi A8	2.8P FSI SE	199	J	60	30
4x4	Suzuki Jimny	1.3P JLX	171	I	35	21
MPV	Ford C-Max	1.6D Style 90	127	D	-30	-25
<i>Best sellers</i>						
SM	Ford Fiesta	1.2P Zetec Climate	142	F	0	0
LM	Ford Focus	1.6P Zetec Climate	161	H	18	11
UM	BMW 3 Series	2.0D 320D SE	153	G	5	3
MPV	Vauxhall Zafira	1.6P Life E4	175	I	35	21
4x4	Land Rover Freelance	2.2D TD4 GS	194	J	60	30

(Spec—specification, engine size, fuel type—P=petrol, D=diesel, E=electric, trim level)

(MVRIS segments: SM—supermini, LM—lower medium, UM—upper medium, Exec—executive, Lux—luxury saloon, 4x4—dual purpose 4x4, MPV—multi-purpose vehicle)

Table 3

VED REVENUES, £ MILLIONS

Year	New cars first registered	All cars registered since 2001	2001–07 only registered cars
2008–09	386	3,387	3,001
2009–10	425	4,219	3,368
2010–11	600	4,969	3,488

Assumptions—market structure in future same as in 2007—no volume change, market shift, or technological improvements made. All cars since 2001 remain in use—no scrappage.

Table 4

REGISTRATIONS BY 2009 VED BANDS

Band	CO ₂ level	New car market Volume	Share	2001–2007 Volume	Share
A	< =100	544	0.0%	2,115	0.0%
B	101/110	56,421	2.3%	135,318	0.8%
C	111/120	71,681	3.0%	407,325	2.3%
D	121/130	125,812	5.2%	543,117	3.1%
E	131/140	310,158	12.9%	1,800,548	10.4%
F	141/150	349,985	14.6%	2,742,997	15.8%
G	151/160	447,806	18.6%	2,827,194	16.3%
H	161/170	256,693	10.7%	2,052,665	11.8%
I	171/180	216,858	9.0%	1,697,486	9.8%
J	181/200	294,353	12.2%	2,270,226	13.1%
K	201/225	123,847	5.2%	1,345,446	7.8%
L	226/255	66,042	2.7%	541,138	3.1%
M	256 = >	83,807	3.5%	688,456	4.0%
Total		2,404,007		17,354,331	

Table 5**RATES CHANGES (BASED ON STANDARD RATES, NOTING AFV GET DISCOUNT)**

<i>Band</i>	<i>CO₂ level</i>	<i>VED 2008–09</i>	<i>VED 2009–10</i>	<i>Difference £</i>	<i>Change</i>
A	< = 100	£0	£0	£0	–
B	101/110	£35	£20	–£15	–42.9%
C	111/120	£35	£30	–£5	–14.3%
D	121/130	£120	£90	–£30	–25.0%
E	131/140	£120	£110	–£10	–8.3%
F	141/150	£120	£120	£0	0.0%
G	151/160	£145	£150	£5	3.4%
H	161/170	£158*	£175	£18	11.1%
I	171/180	£170	£205	£35	20.6%
J	181/200	£200*	£260	£60	30.0%
K	201/225	£210	£300	£90	42.9%
L	226/255	£400	£415	£15	3.8%
M	256 = >	£400	£440	£40	10.0%
Average		£160	£177	£13	10.2%

* these bands currently sit between two existing bands, so mid rate assumed.

June 2008

Memorandum submitted by the RAC Foundation

EXECUTIVE SUMMARY

The RAC Foundation recognises the importance of fiscal incentives as a means of promoting the use of more fuel-efficient vehicles. However, the Foundation would prefer more emphasis on incentives to encourage the use of greener cars and less use of financial penalties for owning or using larger vehicles. Significant reductions in carbon emissions can be made from technological solutions and such solutions should be explored alongside fiscal changes.

The impact of VED goes beyond fiscal policy. VED bands are increasingly relied on as indicators by local councils seeking to introduce their own policies to reduce CO₂ emissions, such as higher parking permit charges for less-efficient vehicles (Richmond Council, Haringey Council). Changes to the VED system therefore have very broad consequences for the motorist and must be introduced with the utmost care.

1. Background to the RAC Foundation for Motoring

The RAC Foundation for Motoring is an independent charity established to promote the environmental, economic, mobility and safety issues relating to use of motor vehicles. Our vision is to advocate innovative transport solutions for safer roads, safer drivers, greener cars, improved mobility and a fair deal for motorists.

The RAC Foundation was originally set up in 1991 as a research arm of RAC. Following the de-merger and sale of RAC in 1999, the Foundation took on a new and wider role to include researching and promoting issues of safety, mobility, economics and the environment.

2. Reactions to the specific changes in VED made in the recent Budget

The RAC Foundation supported the introduction of graduated VED in 2001, and the introduction of a new band G, offset by reductions in the lowest bands, in the 2006 budget. However, the Foundation believes it is essential that drivers and manufacturers should be given time to change their vehicles before new charges come into force. The retrospective nature of the VED changes announced in March is a disappointment.

The changes were presented on Budget Day as a means to influence future purchase choices. Under this rationale, the changes should only affect vehicles purchased after the introduction of the new system, as was done when Band G was introduced in 2006.

The retrospective increase in VED for less efficient vehicles will impact on the second-hand value of larger vehicles, limiting the ability of owners to trade them in or sell them to release funds for a new, more efficient model.

The introduction of a purchase tax, represented by the higher first year rate, provides a potential disincentive to new vehicle purchase. However, a key means of enhancing the fuel efficiency of the vehicle parc is the replacement of older, fuel-inefficient vehicles with modern, more efficient vehicles as a matter of urgency.

The RAC Foundation believes the centre of gravity of the price increases is wrong. If the changes are not to be viewed as revenue-raising rather than genuinely green then increased VED for cars in the top band should be fully offset against reductions in the cost of VED for cleaner vehicles. According to the Foundation's analysis, owners of relatively modest vehicles such as the Ford Focus will be required to pay more VED under the new system, while overall the new scheme will increase the tax taken from the motorist by £465 million in 2009–10 and £735 million in 2010–11 (*Budget 2008, HMT, Table 1.2*).

3. The wider potential of using variable VED bands to reduce the carbon profile of the car market

The RAC Foundation is concerned about the impact of higher VED charges on those motorists with a genuine need for a large vehicle, for example, motorists with large families. An important message for these motorists is that they can cut carbon emissions by choosing the “best in class”, that is, the most environmentally friendly model suitable for their needs. Within the same category of vehicle there are wide differences in the environmental performance between the best and worst in class. According to the King Review, if every motorist chose the most efficient vehicle already available in the marketplace, in the body style which suits their needs, CO₂ emissions would fall 25% (*King Review, October 2007*), removing the need for higher charges at the top end of the scale.

Consumer information remains vital to maximising the potential of graduated VED bands as a means of influencing purchase decisions. The RAC Foundation supports the voluntary labelling system promoted by the Low Carbon Vehicle Partnership and is concerned that 13 bands may overwhelm the consumer unless carefully explained.

Technology is potentially a more effective means of addressing environmental problems associated with road transport than VED. The RAC Foundation would like to see an increase in financial support for research into alternative fuel sources and new technologies such as hybrids.

VED is a tax on vehicle ownership yet it is vehicle use that causes emissions of CO₂. Any move that shifts the tax burden away from use (fuel duty) towards ownership requires careful scrutiny with reference to the evidence on the effects on behaviour, the net effect on CO₂ emissions over the long term and the effects on particular individuals. There are many people who derive considerable benefit from owning a car but who use it much less than the average. It would be wrong to disadvantage them without good reason.

One of the basic principles set out in the Stern and Eddington Reports, which have been accepted by the government, is that taxes and charges are a sensible and effective way to create incentives to reduce damages, but they must relate directly to the offending activity.

4. How more difficult economic circumstances might affect the political space for green taxation

While the environment is often cited as justification for increasing the cost of motoring, our analysis of the implications of the Stern Report (“Roads and Reality”, RAC Foundation, December 2007) suggests that road users are the only energy users currently paying the full cost of their carbon emissions. Increasing the cost of motoring at a time of increasing economic difficulty will simply bring financial hardship to many UK residents.

June 2008

Witnesses: **Professor Stephen Glaister**, CBE, Director, RAC Foundation, and **Mr Paul Everitt**, Chief Executive Officer, Society of Motor Manufacturers and Traders, gave evidence.

Q1 Chairman: Can I give a very warm welcome to both of you. I think, Paul Everitt, you have been here on several occasions before the select committee. By way of general information, it is worth my while saying that the order of business in the House has been changed this afternoon and, as a result of that, the Exchequer Secretary, Angela Eagle, MP, who was meant to be addressing our Committee this afternoon in the evidence session after you, understandably cannot be in two places at once, at the same time. That session has now been postponed until later on next week, on 9 July, Wednesday afternoon. If there is anyone who was expecting the Minister to be here, we do apologise but obviously business in the House always takes precedence. Can I welcome you both? We thought it would be very helpful to have a brief inquiry into vehicle excise duty as an environmental tax and we are very grateful to both of you for coming along this afternoon. I wanted to begin by asking, in the aftermath of the Treasury's new system of vehicle excise duty introduced in 2001 and the way in which that has now graduated according to average carbon emissions in different cars, how successful you think these changes have been in changing behaviour and in reducing carbon emissions?

Mr Everitt: From the vehicle manufacturers' perspective, we have always seen the vehicle excise duty as an important signal to consumers about appropriate behaviour and direction of policy rather than a main driver of their decision making processes. In the market place, we have seen average new car emissions fall by something like over 13% since 1997 and total emissions from cars have probably fallen slightly over that period as well. Clearly there is something going on in the market place. There has been a range of measures and actions that have contributed to that. The graduated VED was one. From our perspective, the changes to company car tax introduced at around the same time, also linking company car tax to CO₂ have been quite important. Similarly, the information and labelling requirements and the voluntary action from vehicle manufacturers for colour coded labelling have had an influence. If I might be so bold, I would say that the major driver of change has been the introduction and deployment of technology and cleaner, more efficient vehicles into the market place.

Q2 Chairman: How much do you think the general public has an understanding of that wider, bigger picture of all those different policy initiatives?

Mr Everitt: One of the reasons why VED is a signal rather than a driver is that, for company car drivers—let us say because it is their direct taxation and it is part of a company process about buying vehicles and also they will probably be buying vehicles on a more regular basis—they have been much more informed. There has been a general growing of awareness about environmental impacts and particularly about CO₂. Very large bandings within the existing and initial, graduated VED regime meant that for most people they were not really making a choice. If they were buying a

standard family car, for instance, it would be within one or two bands. It would not be between the highest and the lowest band. The number of decision points for them is fairly minimal.

Professor Glaister: I do not have any original research to contribute on that point. Julia King in her first volume cited some evidence entirely consistent with what my colleague has just said. People are not really very conscious of the environmental arguments or indeed the VED scale in making their purchases. They are looking at all the traditional things that you will see, in my words, on the advertising hoardings advertising new cars: comfort, convenience and price.

Q3 Chairman: In respect of the changes in VED since 2001, have you a perspective that you can share with us about how successful they have been in changing behaviour?

Professor Glaister: I can only defer to the evidence which you have from the Society of Motor Manufacturers and Traders which does show in that graph the CO₂ performance of vehicles shifting over time as the mix has changed somewhat, presumably in response to this incentive and presumably in response to other incentives too.

Q4 Chairman: Mr Everitt, you say in your memo¹ that the government needs to be clearer on its environmental and revenue policy aims for VED. "A thorough review of VED is overdue." Can I ask what you mean by "a thorough review"?

Mr Everitt: When the initial graduated VED came in, there was a fairly lengthy consultation that we were engaged and involved in, in terms of trying to understand what was happening in the market place, what kinds of measures were available and could be used. There was broad agreement and support for introducing a graduated VED system. Indeed, the changes introduced in the last Budget to increase the number of bands equally were very clear something that we, as an industry, were supportive of and had raised and asked for, because it meant that more consumers were faced with a decision point. They could be in one higher or one lower, irrespective of the type of vehicle that they had. It is very much about trying to drive marginal behaviour in the bulk of the market place, if you like. Picking up the point from the King review, it is about trying to drive people towards best in class rather than to persuade people that they need to completely change the type of vehicle they are purchasing. I will leave others to comment perhaps in more detail on the retrospective elements of the changes that were introduced at the last Budget. However, the introduction of a first year rate of VED we felt directly challenged what we think has been a long held principle that vehicle taxation has focused predominantly on the use of vehicles rather than on their ownership. We also feel that the introduction of this kind of measure makes the system inherently unstable. That is to say, I am sure that for a variety of reasons, chancellors will

¹ See Ev 4

make decisions on what those rates should be on a year by year basis, therefore depriving us as vehicle manufacturers of a longer term planning horizon as to the type of products we are going to put into the market and how successful they might be. I also think for the consumer, it is providing them again with uncertainty as to whether or not they are making sane and sensible choices, which I think is unfortunate. Clearly, in our view, some of these measures were introduced to raise revenue. From our point of view, it would be more sensible to take a step back and revisit what is the purpose and objective of the VED system and what is going to be the most effective way of persuading consumers to go for the best in class in terms of lower carbon choices.

Q5 Chairman: You are broadly in support of the principle of using VED to assist with carbon emissions?

Mr Everitt: Certainly we think it is, and has been, an important signal. We need to differentiate between whether it is going to really be a major driver of change and I think that is particularly important when we are currently in discussions with the European Commission on the introduction of a new car CO₂ regulation which will set legislative targets for reducing emissions. We already know that the market place over the last ten years, we would say, has been shifting down. Now that will continue at an increasing rate, which I think brings into conflict consumer choices which may be incentivised or encouraged from a VED system, and the fact that what will appear to have been a good choice this year might not be a good choice next year, because in order to maintain revenue the Chancellor may decide to up the rates.

Professor Glaister: The Foundation has supported the idea of graduated VED in principle but, to put it in a wider context, you have to consider this issue as part of the whole. It is a complicated issue, of course. At the highest level, there is the whole issue of what the level of tax should be from motoring, recognising it is an important contribution to government revenue and all the other issues. There is then the issue of the division of that tax burden as between taxes on use and taxes on ownership. Going below that when you are looking at taxes on ownership, which you are in this inquiry, there is the issue about how the banding might work. In terms of current thinking following up the Eddington and Stern reports, which I would support and I believe have been accepted by the government as a sensible way forward, it is much more natural to think of taxing the source of the carbon directly. In other words, taxes on fuel and taxes on the carbon contained in the fuel, as distinct from taxes on ownership which is what the VED does. As you know, the Red Book reveals that this set of proposals will raise 1.7 billion of extra money in total from road users, taking all the heads together, out of a total for the whole economy of 1.8 billion, so 95% of the revenue change in 2010 is taken from various kinds of road users. Of that, 41% is because of the VED changes. The

remainder is various changes on the duty. It is a question of looking at that balance between taxes on ownership and taxes on use.

Q6 Mark Lazarowicz: The conclusion I draw is very much that your preference would be for effective taxes on fuel rather than taxes on ownership. I presume that is the view of both of you. Are there taxes on fuel which you would see as a way forward rather than the use of VED?

Professor Glaister: I just want to see a proper statement of the principles that the government is adopting in putting forward the particular proposals and I do not see that at the moment. I feel that we have a set of proposals which are not really backed up by a statement of what it is trying to achieve and how it might achieve it. I feel much more attention needs to be given to those principles of Stern and Eddington which are the polluter pays principles. In the long term that may be more effective than simply relying on banding of the VED.

Mr Everitt: In looking at this issue, we cannot escape the current difficult economic circumstances and I think it would be foolhardy to suggest that today, with petrol and diesel prices where they are—

Q7 Mark Lazarowicz: I am not trying to trap you. I just wanted your perspective.

Mr Everitt: I fully appreciate that but I think it is important to recognise. One of the reasons why there are some issues around this is because of the difficult economic circumstances that many households and families will find themselves in at the moment. If we are looking at the long term, yes, in principle, we would and have consistently supported and preferred taxation of use of the vehicle rather than its ownership. You could have a very large and possibly high emitting vehicle but if you use that for a few thousand miles a year how would you effectively compare that with someone who may have a smaller, more efficient vehicle but may only use it for 20,000 or 30,000 miles a year? What is the most appropriate choice? Charging one a huge amount of VED and the other next to nothing might not be the most equitable way of giving them the right signals.

Professor Glaister: I think the crucial issue in the CO₂ argument here is what measures do we think will be most effective in getting the old cars off the road, getting them scrapped and getting them replaced by newer vehicles which are more efficient at each size band. That is the question to ask: will these VED measures be more efficient, more effective or less effective in getting rid of the old, inefficient cars than the same tax revenue collected through an alternative method?

Q8 Colin Challen: Mr Everitt, you mentioned the possibility of encouraging motorists to make choices between different cars in the same band, different classes if you like. Surely the objective here is to discourage people from buying cars in a certain band in toto? If you were to talk to them about a choice between one car in band J and another car in band J

and introducing some kind of fiscal measure to influence that choice, is that not really going to complicate the situation?

Mr Everitt: My point is that, with the existing seven band scheme, if you are buying a mid-range family car, probably your choices are captured within either a single band or two bands. With more bands, it is likely that, if you looked at any car, there would be a range of choices that would be in a number of those VED bands. Therefore, what we found when we looked at company car tax was that, where people have a number of choices, they are much more likely to say, “I can opt for a lower carbon choice”, so I am very much looking to encourage people to pick the lowest carbon choice within particular types of vehicle rather than saying to people, “What you should all buy is a very small car irrespective of whether that suits your needs or not.” It is about saying that there is a range of choices for people. If you look at the carbon performance of those vehicles, you will find one that suits your needs perfectly but that will have a smaller carbon footprint.

Q9 Jo Swinson: Both of you have talked about tax on the use rather than the ownership. I have quite a bit of sympathy with that but it is not necessarily a choice between VED and fuel tax, is it? What would your views be on road user pricing some time in the future as a way of distinguishing between the use of the car, which would have the advantage of being able to distinguish between congestion or no congestion or indeed areas of the country? We have big rural issues where using a car is perhaps the best way of getting about versus London where you have the tube and there is much less excuse.

Professor Glaister: I am glad you have made that point. Other people and ourselves at the Foundation have done a substantial amount of work on the benefits that might be offered by distance based charging, which is what you are referring to, road pricing in some form, where essentially you get rid of fuel duty and VED and replace that with a carbon charge on the fuel. Then, as you have indicated, additional charges that vary by distance and location can reflect congestion and other externalities. That is something which really would reduce carbon emissions. That is very effective. What you are doing is discouraging traffic where there is a lot of congestion, which is bad news on CO₂ and allowing traffic to flow at other times when there is not a problem. That is much more efficient in carbon terms. You get a better overall outcome from that. Our view is that, in order to make that scheme—which is a very sensible scheme—one that the general public would vote for, you have to give them something back in return. Hence, part of the package does need to mean that some of the money is spent on improving road capacity and also public transport capacity. You offer a package that will be substantially better in CO₂ terms and better on mobility terms too. By the way, it will improve congestion which is far and away a more important problem than CO₂ if you evaluate those things using current Department for Transport values.

Mr Everitt: We recognise and accept that there is a role for a variety of economic instruments and some form of charging regime would be part of that. We would share the view that it needs to be clear as to the purpose we are trying to address in the scheme and that there is a degree of consistency. One of the things that we find currently quite difficult is that, at a national level and then at local, regional level, we are seeing the emergence of different types of charges of one form or another. There is the congestion charge in London. A number of London boroughs have parking regimes based on a whole variety of criteria which increase the complexity of the choice that consumers have to make. There is a good example, I think, in Norwich where their parking charges are based on the footprint of the car which is fair. In other parts of the country, those charges could be linked to CO₂ emissions or engine size, so there is a whole plethora of choices coming out that the consumer is having to deal with which have direct, financial implications but they are not particularly coherent and consistent. You never quite know what you are buying.

Q10 Mark Lazarowicz: Did I hear you saying that, in your view, congestion was by far a more serious problem than CO₂ emissions? I am not quite sure what your assertion is. It sounds either very general or contentious.

Professor Glaister: I did say that. I qualified it by saying, “if you use the current Department for Transport values for time and for the value of carbon”.

Q11 Mark Lazarowicz: You are not saying that congestion causes more emissions than vehicles in general? You are not saying that congestion is a more serious cause of CO₂ emissions than vehicle use generally?

Professor Glaister: No. Eddington confirmed this. Whenever you do an evaluation where you calculate the economic cost of congestion and the economic costs of CO₂ using the Stern values for carbon, you almost always find that the congestion cost dominates the carbon cost.

Chairman: We are concerned about the environmental issues here.

Q12 Mark Lazarowicz: When you add in the economic value, you come to that conclusion.

Professor Glaister: It is not to say that carbon is unimportant but congestion is the more important problem.

Q13 Mr Chaytor: Can I come back to the question of the first year VED rate? The RAC Foundation in your submission² argues that this would be a disincentive to the purchase of new cars and you said earlier that the absolute priority is to get older cars off the road. In the four lowest bands—cars of 130 grams per kilometre and less—there is no first year VED. How can that be a disincentive?

² See Ev 7

2 July 2008 Professor Stephen Glaister and Mr Paul Everitt

Professor Glaister: There is a balance of advantage here. You are absolutely right. There is a positive incentive to buy newer, smaller cars but a positive disincentive to buy the larger, newer cars. That is clear in that table, is it not? The balance of advantage depends on where the size of vehicles falls on that scale. Bearing in mind it is the big vehicles which are the big emitters, I have not done the sum but somebody will have to do the sum to work out the net effect of this. All we are trying to say is that there is a risk, if you make it more expensive to buy new cars, that you will not achieve what you want to and that risk is not just in the purchase of a first car; it is to do with the effect right the way through the age of cars.

Q14 Mr Chaytor: In terms of the purchase of a new car, the official price bears no relationship to the price that is paid by the customer.

Professor Glaister: True.

Q15 Mr Chaytor: Even with vehicles of up to 180 grams, the first year rate is £300 which is derisory in terms of the margin of the discount on the price.

Professor Glaister: I think your Committee made a similar point in a previous report. You need much wider bands to really make a difference.

Mr Everitt: You should not under estimate the importance of the value of a second hand car in the ability of people to purchase new cars. One of the consequences of the changes, both the retrospective bit and the threat of the new first year rate, is that what you do is depress used car values, which are important collateral in how people go about purchasing a new vehicle. From an SMMT perspective, we fear that what we are going to end up with is a rather perverse incentive which is for people to hang on to their vehicles for longer, whatever size they are but particularly the potentially larger emitting vehicles, simply because they do not have the value to be able to renew that vehicle in the way that they perhaps would normally, so you get a churn factor in the market place.

Q16 Mr Chaytor: The proportion of total vehicles on the road that are purchased new by individuals is tiny, is it not?

Mr Everitt: Depending on the year, it is just over a million, 1.2 million. That is quite a few.

Q17 Mr Chaytor: Of all vehicles on the road?

Mr Everitt: 1.2 million new vehicles are purchased by private buyers.

Q18 Mr Chaytor: Each year?

Mr Everitt: Yes.

Q19 Mr Chaytor: How many vehicles are on the road?

Mr Everitt: Something like 30 million.

Q20 Mr Chaytor: Three% of all vehicles are purchased new by private buyers each year so in terms of the impact on emissions it is tiny. The overwhelming majority of those people—

Mr Everitt: That is not wholly the case. If you look at the improvement that has happened over the last decade, at every level we have seen significant improvements and many of the vehicles that you and your Committee might be most concerned about—the larger vehicles, the higher emitters—will have seen the difference between those older vehicles and newer vehicles as something like 25% or more. One of the reasons why we have seen a levelling off and now a reduction of overall CO₂ emissions from cars is because there has been a progressive improvement and replacement of those older vehicles. One of the things that the UK market has been good at is that process of renewal. Stopping that renewal does have some negative consequences.

*The Committee suspended from
3.00 pm to 3.10pm for a division in the House*

Q21 Mr Chaytor: In terms of larger vehicles, of those buying privately, it is significantly less than the three% figure. By definition, those are people who are perfectly capable of writing a cheque for 20,000 or 30,000, so the issue of the cost of change is not a serious issue. I am down playing your assertion that there was an impact on the disincentive to new purchases.

Mr Everitt: One of the concerns we have is that there is an inordinate amount of focus on those high end vehicles. I would like to proffer a couple of thoughts. In the course of the last ten years, the number of vehicles going into the market above 225 has reduced dramatically as vehicles have improved. That process will unquestionably continue. One of the benefits of high value vehicles is that they are, on one level, a test bed but also a much more affordable way of bringing in new, cleaner technology. Removing those vehicles from the market place does have some negative consequences but equally the environmental impact of those vehicles is negligible. That is to say, there are so few of them being driven in general not very far that removing them from the market place does not resolve the majority of the issues that we are here discussing, which are the overall CO₂ impacts of vehicles. We just need to bear that in mind as we shape policy.

Q22 Colin Challen: We have had evidence in the past that the European Union's drive down on carbon emissions has met with some resistance from motor manufacturers and has caused delays to that but they are looking at 130 grams per kilometre, I believe, as a new target. Would not things like the first year rate of VED and these sorts of changes encourage people to demand vehicles of that order and help manufacturers to achieve it?

Mr Everitt: Firstly, vehicle manufacturers have been seeking to deliver lower carbon vehicles into the market place for a significant period of time and that continues to be our aim. We are happy to work with the Commission on the new regulation and, as you say, 130 grams per kilometre is quite a challenging target but one that we are committed to meeting. The difficulty for us is, yes, we would like measures that encourage people to move to the technology that we are putting into the market place. I would

2 July 2008 Professor Stephen Glaister and Mr Paul Everitt

suggest that the changes we have seen in the last Budget are less to do with reducing carbon and much more to do with a short term filling of the cash gap. As a consequence, they undermine the long term planning and the long term, consistent approach that we need in order to ensure that we are getting the right product into the market place; but also I think that consumers are in danger of becoming confused as to what the real messages are and what the real choices for them are.

Q23 Chairman: Could you say what your evidence was for making that claim?

Mr Everitt: Which claim?

Q24 Chairman: The claim that it was just to offset a shortage of money.

Mr Everitt: Over a long period of time we have had a very strong, positive relationship with the Treasury. Inevitably they do not say, "We are going to do this. What do you think?" but normally we have an exchange of views on what is happening in the vehicle market. We share the data that we have. Obviously we are tracking very closely new registrations. We have done a huge amount of work on tracking CO₂ emissions by vehicle type and everything else. We produce an annual report on CO₂ emissions from all new cars. I would like to think that in general we have had a positive relationship where we have shared information and we have tried to meet the strategic objectives of moving and transforming the car fleet. Around Budget time we did have a meeting with the Treasury where we spoke about the range of things that we would normally talk about and none of these issues was raised or discussed. We were not asked for any input as to what we thought the consequences of various different types of changes would be.

Q25 Chairman: You did not volunteer it either?

Mr Everitt: We provided evidence to them on the things that we would like to see, including the increase in the number of bands and those sorts of things, but we have been very consistent in always saying that what we are looking for is a consistent approach, a longer term approach. In Budget 2007, we got a specific commitment that we would work on a three year rolling view of VED and VED changes. To have such a dramatic shift from one year to the next—I cannot tell you that it is true but I would suggest, for most people and certainly for most motorists, that is how they would interpret it.

Q26 Colin Challen: Some views have been expressed about the complexity of the system that is being introduced. Would it be preferable, do you think, to have a simple showroom tax as opposed to this first rate VED?

Mr Everitt: I think we take the same view on the first year rate of VED as we do on the showroom tax. We think that the introduction of new taxes on ownership is not a good thing. In the UK, certainly in the early 1990s, we got rid of special car tax and it was viewed as a good thing. Across Europe, certainly the European Commission is trying to

encourage a move away from distorting sales taxes towards a more consistent form of taxation which is focused on CO₂ emissions. In 2001 the UK was at the forefront of introducing a set of taxes that was consistent with the long term objectives of driving environmental improvement and supporting market transformation. The changes in this year are a retrograde step.

Colin Challen: On this issue of confusion, in the RAC memo it says that having 13 bands could confuse and overwhelm the consumer. If that is what you believe, should there not be a lot of people who are driving cars taken off the road? How can they possibly understand the Highway Code? If they cannot understand 13 bands, which seems to me perfectly straightforward, are you arguing that there should be fewer rules in the Highway Code as well? That must overwhelm a lot of people. I know it does overwhelm quite a few.

Q27 Chairman: I think the point is about the 13 bands rather than the Highway Code.

Professor Glaister: It is clearly more complicated than it was with four bands. It is an open question whether this can be successfully communicated to a population, as I said earlier, for whom the evidence is they really have little understanding or interest in the environmental performance of cars, generally speaking. They can perhaps see a tariff. If the tariff and the labelling are clear—it is kind of a consumer protection issue about labelling—then plainly they will be able to understand it. Paul has already indicated how complicated the decision may become for the purchaser of a new car when they have several options available to them and those options may be in different bands. It is another layer of complexity.

Q28 Colin Challen: Surely the sales men and women are going to be really geared up to tell people the advantages and the differences and they will educate the public, which should be seen as a positive thing and maybe not just something we should all tear our hair out about. Do you not think you are being a bit negative about that?

Professor Glaister: Maybe. There is nothing special about the number 13 as distinct from four or a bigger number, providing it can be communicated successfully and made to work in practice. That is the issue.

Mr Everitt: I think there are some issues. We introduced an energy efficiency style label into all new car showrooms alongside new cars, so we have the various bands from green to red. Each one shows the emissions of the vehicle that it is next to. Now we are going to have to work out how we reflect those 13 bands but also there are going to have to be two sets of prices, one for the first year rate and one for the ongoing rate. When you look at purchasing a new car, we will have a first year rate of VED, an ongoing rate of VED, a first registration fee, VAT and then charges that may come with the delivery or inspection of the vehicle and that kind of thing. There are lots of things that we are building into the price of the vehicle. Whilst we recognise there may

be a degree of negotiation that goes on in any new car purchase, I am not sure that it is giving the right signal.

Professor Glaister: Whatever it is, it does need to be clearly explained. What was put out in the Red Book was absolutely not clearly explained. It is very difficult to understand from the table in the publication quite how these new proposals would work. You have to read footnotes and all that stuff.

Q29 Colin Challen: Would you like to see a system where people are paying a higher tax on higher carbon cars, where that money raised goes to subsidised purchase of lower carbon cars?

Mr Everitt: There is always a degree of incentivisation. Our concern as an industry is that there has been a variety of different sorts of incentive schemes proposed and adopted in a number of countries, most recently in France. My understanding is that that system is now under review in France because too many people picked the bonus end and too few picked the penal end. This is one of the problems we always face with short term incentive schemes. When the consumer does move, they then find that incentive gets taken away. They do the right thing and feel they should be getting a benefit from it but it is a short term benefit and, in the longer term, it reverts to the norm. In the same way that we believe there may be a role for scrappage or incentive schemes, they have to be long term. They have to be clearly, carefully targeted and they have to be introduced into the market and taken out of the market in a managed way. Otherwise, you get a short term peak in demand which then brings forward vehicle purchases and then there is a huge gap in the market place or a huge decline in the market place, so the net impact over three or four years is no better. If you are going to have something to incentivise people to take up cleaner or more fuel efficient technology, it needs to be something that is going to be in the market place for a significant period of time. From our perspective that is three to five years, not one or two.

Q30 Jo Swinson: I wanted some clarification about how the changes in Budget 2008 were consulted on and publicised afterwards. What is your view on how well those processes worked?

Professor Glaister: I cannot comment on the consultation before but I have made the comment that the issuing of the stuff afterwards was really very difficult. I tried it the other day myself. I looked on the internet to see what you would find out as a member of the public. You get shown basically reproductions of the original table that was published here. It is very hard. The explanation was very poor and I think Members found it difficult to bottom it as well, from looking at *Hansard* and discussions that you have had.

Q31 Jo Swinson: You have already mentioned the pre-consultation.

Mr Everitt: I can only confirm what I have already said. The way in which particularly the retrospective element and particularly the introduction of the first

year VED rate was introduced was not how we had come to expect our relationship with the Treasury to be handled on these kinds of significant changes.

Q32 Jo Swinson: To come back to the issue about how to encourage consumers to purchase the best in class, you have talked about how you change from seven to 13. Other than increasing the bands, are there any other incentives that you think we should be considering in terms of encouraging those decisions to the friendlier car?

Mr Everitt: I think this is a communication issue. It is about narrowing the number of messages that we are giving to consumers and being clearer that it is about picking a lower carbon car, picking a car that is suitable for their needs but is the best in class. That is the message. It should be a simple message. To be honest, as we have already discussed, VED is a good signal but it is not going to be the major driver for change. If you are purchasing a vehicle that is less than 10,000, perhaps it is a more significant part of your purchase decision but up to £30,000 or £40,000 is not unusual for a new car. It is a signal rather than a driver. It is more about ensuring that when people go into a showroom to pick a car they know that they should be looking for the lowest emitting of that type of vehicle.

Q33 Jo Swinson: Equally, if the government is advertising that message through campaigning, is that really going to have an impact, particularly if the best in class happens to be more expensive than a higher polluting model? Do you think that is really going to affect customer behaviour?

Mr Everitt: One of the key challenges that we face as an industry is getting people to pay for the new technology that we are putting into the market place. We would be grateful for any help and assistance that the government can give us in trying to promote that.

Professor Glaister: One of the points that Julia King makes in her excellent second volume is that there is evidence that people do not take proper account, when they make their decisions, of the costs in the future. They do not look at the financial benefits of fuel savings of a more efficient vehicle in the way that a simple financial calculation would suggest they should. Maybe that tells us about giving people information and advice, simply as an investment decision.

Q34 Mark Lazarowicz: It has been suggested by a number of people that one of the effects of change is that people with higher emitting cars will be stuck with them because they will get a lower price for them and so will not be able to afford to sell them or get a replacement car and therefore will stick with the higher emitting car they have already. What do you say to that assertion? Is there any validity in it?

Mr Everitt: Second hand and residual values of cars are important in the new car buying process. Any measures that depress particular types of vehicles in the market place will make it more difficult for those owners to renew those vehicles.

2 July 2008 Professor Stephen Glaister and Mr Paul Everitt

Q35 Mark Lazarowicz: That does not necessarily mean there will be an overall consequence in not reducing CO₂ emissions. I am sure it is probably true that the value of the higher emitting car you have now would reduce, but that might be subject to the fact that you would buy a smaller, replacement second hand car with fewer CO₂ emissions than you would otherwise have done. Is it not a bit simplistic to say this will necessarily mean that the effect will be negative in terms of achieving our objectives? Is the assertion backed up in terms of any analysis?

Mr Everitt: It is a difficult period at the moment because residual values are falling anyway because of the more general economic circumstances. We will see in the next year or two probably a bit more clearly exactly the impact that any changes really do make. The second hand value of the vehicle is important in the affordability of changing, so I would not under estimate it either.

Professor Glaister: I am sure it is right that the prices of these cars will fall. That does not necessarily mean they will be scrapped sooner. They will stay in the market being used but the ownership costs will fall. That is the crucial question: how do you get these cars scrapped sooner and replaced by the better cars?

Q36 Mr Chaytor: One of the issues that has interested the Committee is the concept of the embodied carbon in the manufacture of vehicles. I wonder, Paul, if you have any information about the extent of embodied carbon compared to carbon emitted through the lifecycle of the vehicle doing average mileage?

Mr Everitt: We can only give you something of an estimate. The general estimate that we have been using is that around 85% of the lifetime carbon emissions of a vehicle will be in the in use phase. Approximately 10% will be in manufacture and 5% in disposal. We produce an annual sustainability report where we monitor energy use in the production of vehicles manufactured in the UK. Since 2001, energy used in the manufacture has halved. We would like to think that reducing cost and waste is ingrained in the corporate culture of the motor industry. From our perspective, we are very much focused on making our vehicles in as responsible a manner as possible.

Q37 Mr Chaytor: That 15%, the disposal and the manufacture together, has to be offset against the 13% increase in efficiency since 1997, has it not? Presumably there is a complicated calculation that somebody can do to say that arguably, if the efficiency of running the vehicle over a ten year period has increased by 13%, the embedded carbon in the purchase of a new vehicle or the construction of a new vehicle is 15% of its total lifecycle. That 13% is quite a misleading figure because you could argue it is simply cheaper to keep the older vehicle going for longer and not manufacture as many newer ones. There is a perfect logic to that argument but it is not in the interests of your industry. Would you agree?

Mr Everitt: Yes. Once you start to get into lifecycle analysis, you can spend half a lifetime trying to track back the various different threads of activity. What

I would like to put before you as a justification for why new cars are good is that, in addition to the 13% improvement in efficiency, we have also seen the virtual elimination of other hazardous exhaust gases, substantial improvement in the safety performance of vehicles, both for occupants and increasingly now for vulnerable road users and indeed the recycleability of vehicles. We are currently hitting an 85% recycleability target. New vehicles going onto the road have to be designed to be 95% recycleable. If you look at the overall package of what a new vehicle offers you, I would say it is a substantially improved and indeed transformed product to the one that was available 10 or 15 years ago.

Q38 Chairman: I would be interested in your views on the Friends of the Earth scheme that there could be a car scrappage scheme which would be one way of disposing of the old gas guzzlers.

Professor Glaister: If you are interested in CO₂ and getting rid of the less efficient, more polluting in other ways cars, there may be some benefit from that.

Q39 Chairman: Will the manufacturers have a role in that?

Mr Everitt: In the past we have suggested and proposed scrappage schemes. This was maybe a decade or so when air quality was a much more important or priority issue at that particular moment in time. We would certainly be happy to look at scrappage schemes. The rules and the mechanisms for doing it need to be carefully designed because, if all you do is a short, sharp burst which may be good for us because it boosts our market briefly but then creates a spike where there is a big drop, I am not sure that is wholly helpful. If you have a targeted measure that is introduced over a reasonable period of time, it comes into the market and goes out of the market in a managed way, then I think it can have some significant benefits, but it needs to be done quite carefully. The Treasury has always rejected any suggestion that there should be any kind of scrappage scheme.

Professor Glaister: It would have to be funded, obviously. I think there is some experience in other countries of operating such a scheme.

Q40 Chairman: As I understand it, there was a target of 10% of new cars which would reach band A status by 2012. My understanding as well is that that would amount to about 250,000 new sales, new cars, a year. By 2007 it was woefully short of that. It was 544. Why are we not reaching the target? Where is the whole lead time into new design and new technology? How can we accelerate the progress?

Mr Everitt: This is, for me, quite an important point. We agree. We are trying to introduce cleaner, more efficient vehicles. Month on month, we are seeing changes in that. In the evidence we have provided we have given you some indications of the proportions where new vehicles are and I think it is fairly clear that there is a growing proportion in the lower emitting bands and a reduced amount in the higher

2 July 2008 Professor Stephen Glaister and Mr Paul Everitt

emitting bands. To a degree, I would argue that, yes, it is important that we get those low emitting vehicles into the market place but the low end and the high end are relatively negligible in the overall impact. What is more fundamental is the bulk of vehicles in the mid range where millions of vehicles are being purchased each year, moving consumers in that area down five bands. A Ford Focus is the best selling vehicle and sells 100,000 a year. It has a range of CO₂ emissions, depending on which variant you buy, so it is very possible for people to get a very good performing vehicle which is five grams less. If those 400,000 plus, if that is the right number, had a five gram less emitting car, the total impact would far

outweigh anything you did at the very, very low end or anything you did at the very, very high end. For us as an industry, that is where we feel we should be targeting action and that is where we are working with the mainstream of consumers and their choices.

Q41 Chairman: Does the RAC Foundation wish to add to that?

Professor Glaister: It is just simple arithmetic. It has to be right.

Chairman: Can I thank both of you very much indeed for coming along. It is obviously a timely debate in view of what is happening in the chamber at the moment. Thank you both very much indeed.

Supplementary memorandum from SMMT

Number of cars over 225 + g/km registered between 2001 and March 2006

SMMT estimate this number to be 1.254 million vehicles. This is based on actual registrations for the full years 2001-2005 and a proportion of the 2006 market in this g/km range.

SMMT also notes that survival rates may need to be factored in, as not all of those cars first registered during this period may still be in use. After seven years from first registration the rate at which a car survives—still in use begins to get significant and substantial after ten years. So, by 2010 one would expect to see about 9 in 10 of 2001 first registrations still in use. The SMMT's Motor Industry of Great Britain World Automotive Statistics 2007 shows survival rates recorded since 1982 (<http://www.smmt.co.uk/dataservices/mdavail.cfm?&sid=-2&catid=551&maincatid=551&fid=&fid1=&fid2=>). In the early years of a cars life in-use almost all survive, but then between ages of 7 to 15 years this proportion fall significantly and then substantially. Trends for the latest years show a very similar pattern, but many cars are lasting longer in use—reflecting quality improvements.

Forecast of the new car market by VED band

SMMT does not forecast the new car market to this level of detail.

What proportion of drivers would be worse off under the new system

The SMMT submission to the EAC showed which types of cars would pay higher rates in table 5, and table 4 showed the market structure by the proposed bands. This suggests, over 60% of new cars would face higher change. A quarter would be better off, and the rest would face no change. Table 4 also shows the 2001-2007 new registration data, so of the proportion of vehicles registered in those years, 16.6% would be better off, 15.8% face no change and 67.6% would be worse off under the proposed scheme.

9 July 2008

Wednesday 9 July 2008

Members present

Colin Challen

Mr David Chaytor
Martin Horwood
Mr Nick Hurd

Jo Swinson
Dr Desmond Turner
Joan Walley

(In the absence of the Chairman, Joan Walley was called to the chair)

Witnesses: **Angela Eagle**, MP, Exchequer Secretary, and **Ms Lucy Makinson**, Head of Environment and Transport Tax, HM Treasury, gave evidence.

Q42 Joan Walley: Minister, can I thank you very much indeed for coming along to our session this afternoon. Can I start by saying that we entirely understand that even you were not able to be in two places at one and the same time last week when we expected to complete our one off inquiry into VED, the Environmental Audit Select Committee inquiry. Thank you for coming back.

Angela Eagle: I am sorry.

Q43 Joan Walley: We do appreciate you being here. We also want to thank you for the briefing that you just circulated informally for Members of the Committee. What we would like to do is go straight into the issue. What we are concerned about is the whole issue of green taxation and the objectives behind taxes. I wonder if you could just start by setting out for our Committee the purpose of the changes made to VED in the Budget and to what extent they are there to cut carbon emissions. To what extent are they there, dare I say it, to raise revenue? Could you perhaps focus on that whole issue for us, please, in your opening comments?

Angela Eagle: Of course. It is a pleasure to be here and I will do what I can to assist in illuminating the government's thinking. Clearly, the idea of the changes to VED which were announced in Budget 2008 is to strengthen the incentives to develop and use cleaner, more fuel efficient cars—that is, incentives for those who are going to be consumers and buy cars and it is also important for those who are manufacturing cars—set in the context of the regulatory work that is going on in the EU which is going to set a target on average new car emissions of 130 grams per kilometre by 2012/13. We are not technically on course to meet that target at the moment so it is important that we try to give those signals in both sides of car manufacturing and purchasing activity to help give a fillip to moves to achieve that. It is also in the context of the King Report¹ which was published alongside the Budget and said that there was anything up to 25 per cent of CO₂ savings from the best performing class of car in a particular class. The changes creating the six new bands were to make them more sensitive so that people would have a choice. If they particularly wanted for example to drive a Ford Focus, they

would have a reliable choice of driving their chosen kind of car but in a lower emitting band. That is also important in what we were doing. You may have noticed in the Budget announcements £40 million of R&D assistance to try and help with developing cleaner engines. It is clearly the case that VED raises some revenue, 5.6 billion, 2007/8, and that is scheduled to go up by 435 million² in the first year and then by 735 million in the second. That is the budget scoring for all VED rates, so there is an element of revenue raising but it really was not the prime reason why we announced the changes we did.

Q44 Joan Walley: For the critics who say that this is simply about revenue raising and it is a stealth tax, what would you say to that?

Angela Eagle: It is a pretty bad stealth tax, given all the publicity that there has been about it, if that is what it was. It would have been a lot easier for us just to stick £25 on all VED or something if we had wanted to raise revenue. It is clear that for the first time we are using VED to give money back or leave people better off as a result of changes if they change down to lower CO₂ emission cars, so we recycle some of the benefit that way. There are much easier ways of raising money than this if we were interested solely in revenue.

Q45 Mr Hurd: You said very clearly that the primary aim of these changes was environmental in terms of hopes. As far as I understand it from parliamentary questions, the official government projection is that, as a result of these changes, we will save something like 0.16 million tonnes of CO₂ in 2020.

Angela Eagle: 1.3 million.

Q46 Mr Hurd: I think you said 0.16.

Angela Eagle: Sorry; 1.3 million tonnes of CO₂ by 2020.

Q47 Mr Hurd: In 2020 cumulatively but 0.16 million tonnes. I think that strikes people as being a very small number in the context of annual carbon emissions for the UK at about 560 million tonnes. Can you illuminate for us why you have made such

¹ HM Treasury, *The King Review of Low-carbon cars*, March 2008.

² Note by Witness: VED revenue is scheduled to go up by 465 million, not 435 million.

9 July 2008 Angela Eagle and Ms Lucy Makinson

modest carbon reductions? Could you share with the Committee some of the underlying assumptions for those carbon savings?

Angela Eagle: It is slightly unfair to take the entire package and take a tiny bit out of it and then isolate a best guess at what the CO₂ savings would be for that thing, of itself, and then say that is all that this change is worth.

Q48 Mr Hurd: You said the primary benefit of this change is environmental. This is the benefit and it looks tiny. We would like to understand some of the assumptions behind it.

Angela Eagle: It is part of a package. I said that as well. You are choosing to take the package in bits.

Q49 Joan Walley: When you say it is part of a package, you mean part of a VED package?

Angela Eagle: No, part of a wider package. I mentioned the King Report which says what the potential for some further CO₂ savings and decarbonising car transport is. That was a much more wide ranging report. These VED changes were part of our response to that report, although Professor King was not asked to look at the fiscal incentives; she was asked to look at technology, fuel and various other things. I commented also on the £40 million of R&D to encourage the development of cleaner engines. I commented on the fact that we are working within the structure of EU regulation which will require average new car emissions of 130 grams per kilometre by 2012/13, we think. Manufacturers are not on course to be able to reach that at the moment. We want to incentivise UK car manufacturers to be able to reach a stretching target of 100 grams per kilometre, by 2020. If that target were reached, there would be 11 million tonnes of CO₂ savings in 2020 from cars which would be available, of which the 1.3 million is over ten per cent. It is an important part but it is not the only part. It is a question of strengthening the signals, encouraging people to try to make the 25 per cent cut in carbon emissions that Julia King identified as being possible if people were to drive the best in class car rather than the most emitting in class car, something that we have been encouraged to do over time since we introduced the 2001 changes which banded VED according to CO₂ emissions. That is the overall policy context of it. It is possible if you wish to caricature it as not many savings but it is part of a holistic approach to this entire issue.

Q50 Mr Hurd: Can I press you to answer the question about the assumptions underlying the 0.16 million tonnes in 2020 or cumulatively, whichever you prefer? What are the assumptions behind those projections?

Angela Eagle: Those projections are based on HMRC modelling which uses results from an econometric study by the economics for the environment consultancy, EFTEC, from December 2007. That study looks at the impact of individual purchases in the new car market. It does not look at second hand impacts which we think will have some

bearing. It does not look at company car purchases which are also important in seeing how the fleet develops and the impact of greening the fleet over time, or manufacturer effects. It is very much a one off attempt to get an initial handle on the savings. It may well be that they will be greater.

Q51 Mr Hurd: Will you make those assumptions public? Is that consultation document publicly available?

Angela Eagle: I am not sure whether the study is published or not but I can find out.

Q52 Joan Walley: We would be interested to have a copy of that if it is available.³

Angela Eagle: It is a DfT study.

Q53 Mr Hurd: You have upset a lot of people for what looks like a very small carbon change and I am talking specifically about the changes to the VED, not the whole package. Do you accept that the Treasury has been extremely clumsy in the way that this tax has been presented?

Angela Eagle: No, I do not accept that. We have heard a lot from people who have been worried by the changes. I do not think we have heard anything from people who benefit from the changes and I do not think we have got to a stage where we are having a balanced view of what these changes will mean yet. I am hoping that we can get there at some stage. Perhaps, Ms Walley, your session will help us achieve that.

Q54 Mr Hurd: Do you regret anything about the way that the tax has been presented to the British public?

Angela Eagle: I do not think that tax changes, especially if they affect particular individuals adversely, are ever particularly popular. These changes are to give people choice. They are not simply to tax them. It gives them a choice and some tax implications in the choices that they make. They can seek to change their behaviour if they wish going forwards. There are other ways in which they can change their behaviour to lower the carbon footprint that their particular forms of transport have which Julia King went into great detail about. We need to realise that in order to decarbonise our car fleet and transport in general, which is nearly a quarter of CO₂ emissions, we have to make progress in this area and these changes are planned specifically to do that.

Q55 Dr Turner: Most of the attention particularly in the media has been drawn to the rebanding of the cars above 225 grams of CO₂ per kilometre. If they were bought after March 2001, their tax bands jump from F to band N or M and rise by £210 or more. Have you an estimate of how many people will be affected by that sort of retrospective change?

Angela Eagle: Firstly, I do not accept that the changes are retrospective. Like any other tax, VED changes apply in the future and not the past and these changes will not apply until 2009. I do not

³ Department for Transport, *Demand for Cars and their Attributes*, January 2008.

9 July 2008 **Angela Eagle and Ms Lucy Makinson**

think that is a retrospective tax in the way in which I understand it. In fact, I agree with the comments that the Chairman of this Committee made on the day we had the Budget debate last week on precisely that point. In terms of the numbers that you are seeking, it is approximately 3.8 per cent of the total UK car fleet,⁴ which is 1.1 million cars, that falls into that category. That is out of 13 million on the road.⁵

Q56 Dr Turner: What do you anticipate that people affected by these changes will do as a result? Do you anticipate that they will change their cars? Do you think they will buy a more fuel efficient model?

Angela Eagle: Many people change their cars quite regularly. The average length of a car's life in the current UK car fleet is 13 years. We know that the new market is dwarfed by the second hand market in cars, so there are about 2.2 million cars bought new every year, about half of those by the big company car fleets. There are about 7.6 million purchases in the second hand market so it is important that these changes impact on the second hand market too if we are going to get to a stage where we can begin to get down to 130 grams per kilometre. Individual owners of these cars—it is 3.8 per cent of the total⁶—will have to make decisions on whether they want to carry on in ownership of those cars or trade down to a lower CO₂ banding when they make their next purchase.

Q57 Dr Turner: Both the Justice Secretary and the Business Secretary went on the radio at the end of May and hinted that the Treasury might reconsider these changes in the next pre-Budget report. Do you know what prompted them to say that? Do you know what they were hinting at?

Angela Eagle: I think you would have to ask them. I am not going to speculate on what the Justice Secretary or anyone else said in answer to a question on the radio. As I have said, we are happy to listen to representations that we are getting in but we have made our views on the basic direction of this policy known and we made our announcements in the Budget. As all Members know, these changes will not be legislated for until next year's Finance Bill, but I hope that the direction of the policy is pretty clear.

Q58 Dr Turner: There was no hint from the Treasury that they were —?

Angela Eagle: You will have to ask the Justice Secretary what was in his mind. All I can say is that we have set out our stall in terms of the direction of policy and we made the statements we made at the Budget.

Q59 Dr Turner: It is not a straw in the wind?

Angela Eagle: A good point.

Q60 Colin Challen: I wanted to ask about this so-called retrospective issue which has caught many people's attention. I wanted to ask you whether this government or any of its predecessors have ever had an established principle whereby owners of existing property—and this is basically a property tax—have always been exempt from any introduction of a new property tax. Is that some kind of principle which has always been upheld by any government, not just a Labour one, to your knowledge?

Angela Eagle: No, it is not. The difficulty with responding by saying no existing cars should somehow have their VED frozen or stay in an old system is that every time you try to change a system you have to create a new VED system. We have two at the moment because for pre-2001 cars we do not have enough information about their CO₂ emissions to apply the 2001 system to them. About a third of the car fleet are in the pre-2001 category. If we were to have no change to existing bandings, we would then have to run the old VED system, the post-2001 VED system, and then create a completely new VED system going forward from 2009/10. I do not know about you but I think that would make consistent signalling on CO₂ emissions quite difficult.

Q61 Colin Challen: It is not the easiest argument to get across. I had a constituent last week who emailed me saying he was the proud owner of a new Jaguar XLS, or whatever they call them, and he is now infuriated because he cannot sell it. It has depreciated so much because of this change and nothing else presumably like the high price of fuel.

Angela Eagle: That might have had more of a bearing.

Q62 Colin Challen: He wants to trade down but he cannot because he cannot sell his car. What do you say to people in that position?

Angela Eagle: The second hand market for cars is affected and the price of individual cars in that second hand market is affected by a range of things. At the moment fuel price might be having more of a bearing on second hand values than VED changes that have not been legislated for yet. For example, I drive a diesel car. I suspect if one drives a diesel car at the moment the second hand value of it has been somewhat affected by the differential between the cost of petrol and the cost of diesel. There are other issues: mileage, reliability, whether an individual likes to drive a particular class of car or a particular sort of car. These all have an effect on the second hand value. The VED changes will have an effect but I do not think it will be nearly as large as many people are claiming.

Q63 Colin Challen: People have made an argument that they have a big gas guzzler but they hardly ever drive it. It is a matter of pride that they have this possibly vintage vehicle.

⁴ *Note by Witness:* It is approximately 5%, not 3.8% of the total UK post-2001 car fleet.

⁵ *Note by Witness:* That is out of 20 million, not 13 million, on the road.

⁶ *Note by Witness:* It is 5%, not 3.8% of the total UK post 2001 car fleet.

9 July 2008 Angela Eagle and Ms Lucy Makinson

Angela Eagle: If it is vintage, it is pre-2001.

Q64 Colin Challen: Not that vintage, but nevertheless they love their car but they only use it to go to Sainsbury's once a month. Surely there is a better way of taxing them because they should be taxed on their usage, not simply the weight of the car, which is one of the main factors?

Angela Eagle: They are taxed on their usage in terms of the petrol that they use. Lower emitting cars tend to be more efficient in terms of the petrol or diesel that is used to drive them. If you have a lower emitting car, you can save hundreds of pounds, possibly up to £1,000, in petrol at the moment as well as getting money back on VED if you trade down. These price signals exist. If people do not use their cars too much and they have a status symbol for a car, in future they will have £90 extra to pay.

Q65 Colin Challen: In the last two or three years, as it happens at a Labour Party conference, I have heard the Transport Minister arguing that we do need larger engine vehicles as a test bed for new technologies. Does that not make the point that perhaps this approach is somehow slightly adrift with what the DfT might think is appropriate?

Angela Eagle: It is important that we support the industry in going on with the changes that they have already been able to bring about. We have had around a 33 per cent increase in the number of lower emission cars on the roads since 2001. We have had around a 25 per cent decrease in higher emitting cars and some of that is because of the technological change that the industry has been able to introduce, which we are seeking to support. It is important that we have the R&D money being spent, the 40 million. We know that we need to make further progress if we are going to reach this 130 grams per kilometre which the EU are wishing to mandate and we will look at ways that we can assist the industry to do that.

Q66 Colin Challen: What kind of proportion of emission savings will be in that 0.16 million tonnes?

Angela Eagle: It is 1.3.

Q67 Colin Challen: What proportion of the 1.3 million tonnes will be made in the second hand car market?

Angela Eagle: Since the second hand car market is three times the size of the new car market, it is important that people are encouraged to trade down when they buy cars second hand. I believe that 85 per cent of the emissions of a car in its lifetime are usage rather than production so there is a prize to be had there. It is also important in the new car market that we incentivise lower emission cars, particularly for the big car fleets which have an effect on what is happening in the second hand market simply because they buy a million cars for use a year and then pass them on, usually within three to four years, into the second hand market.

Q68 Colin Challen: Do you think there is any mileage in the Friends of the Earth proposed scheme where people get paid to scrap their gas guzzlers?

Angela Eagle: It is certainly something that we would not be averse to looking at. The French have introduced a scheme. It is quite new at the moment and we are obviously watching it quite carefully. You have to get the timing of scrappage right for obvious reasons; otherwise you can have an adverse effect, but we will certainly be keeping our eye on the French scheme. It is very early days at the moment but it is quite an interesting example of what is going on in other EU countries.

Q69 Mr Chaytor: Returning to the nature of retrospection, when previous changes to the banding system were introduced—there have been five previous changes before this year's announcement—were all of those rebandings applied to the existing fleet?

Angela Eagle: They were largely applied to the existing fleet, except for the introduction of band G in 2006 in terms of VED, if that is the question you are asking. If you do not do that, you end up fragmenting the VED system and having a VED system which is really based on the year of the purchase of the car, rather than the CO₂ emissions, which is not what we are aiming at.

Q70 Mr Chaytor: This announcement and its decision to include the existing fleet, not just new cars, is largely consistent with the way the policy has been handled since 1999?

Angela Eagle: With the exception of the introduction of band G which was a special case—we are transferring that now into the new system—yes. It is difficult to see how you could have a VED system that was not recreated every year if you did not apply it to all existing cars.

Q71 Mr Chaytor: On the question of the first year rate, this is an innovation. What was the Treasury's thinking about the advantage of having a first year VED rate as against levying a super-VAT on high emission vehicles, for example, or an additional sales tax to reflect the emissions of vehicles?

Angela Eagle: It is really just an underlining of the signal to think about CO₂ emissions when purchasing. You can certainly do that in the car fleets and we have done it in the way we have changes tax treatment there.

Q72 Mr Chaytor: Had it been levied as a percentage of purchase price, would that not have been seen to be fairer overall?

Angela Eagle: It would have been a lot higher as a first year tax, as a percentage. The highest first year VED is £950. If one had levied a purchase tax on percentage of value, the big cars that are band M, on average worth £40,000 new and many more, would have had a much stiffer tax on them.

9 July 2008 **Angela Eagle and Ms Lucy Makinson**

Q73 Mr Chaytor: Surely it depends on the percentage of the purchase tax, does it not? £950 would be equivalent to 2.5 per cent on a £40,000 vehicle.

Angela Eagle: Of course, but those that argue for showroom taxes say you should have a much higher level. I am not sure that there is an awful lot of difference between the two. We felt that using an existing tax structure that was easily available and understood by having a first year VED purchase price was the simplest way of making the underlining that I was just talking about. Those cars emitting below 130 grams per kilogram in the government's Budget announcements effectively pay no first year VED. That Members of the Committee will know is the EU target for 2012/13, so we are trying to give the signal that if you are going to buy a car that is under that limit you will not pay a first year VED at all. If you are going to buy one that is higher, then there will be a cost.

Q74 Mr Chaytor: However it was done, is it not inevitable that the amount of the first year rate will simply be absorbed in the retailer's discount, because no individual and no company buys a car at the advertised price and, on the larger cars, the discounts are huge. Is not all we are doing reducing the retailer's margin?

Angela Eagle: That is a matter for the retailers and their pricing decisions. There is not always an easy, linear relationship between a tax and what the price of the good is at the end. We have the same issue with alcohol. All we can do is give the signal. I hope the innovations which Julia King talked about in her report on labelling and making that more up front will also assist in people becoming more aware of the CO₂ emissions values of their car.

Q75 Mr Chaytor: Is the government going to be proactive about requiring labelling of the different tax rates, or could that be counterproductive if it sends a message to consumers that this is yet another government tax?

Angela Eagle: What we want to do is get to a circumstance where, when individuals are purchasing new cars, we are looking at colour coded tax discs, licences.

Q76 Mr Chaytor: Is there a timescale for that?

Angela Eagle: There is not a timescale but it should not be too difficult. We are looking at how we can introduce that. There will be a response to the King Report later in the year which will deal with some of these issues in detail. The ideal for us would be that when people go into a showroom to purchase a car they can easily see the CO₂ emissions, how efficient it is as a machine that is going to be run over time and what the carbon footprint is.

Q77 Mr Chaytor: When my constituents purchase their band M car, you are happy for a sign saying, "Angela Eagle requires a £950 tax" to be there?

Angela Eagle: I am not sure whether my name should feature in that manner. If those selling the car wish to get that message across, I am sure there are

many ways in which they can. I am much more interested for people to become more aware of the CO₂ emissions. Many people know what engine size is. The shift to know what the emission rate of the car you are driving is, is only just beginning to happen. We want to see that accelerated so that people can think about making the connection, particularly in this era of high oil prices, with the amount of money that you can save in running costs for your car if it is lower emitting. You can get better value for the petrol you put into it.

Q78 Joan Walley: In this brave new world of Eagle monitoring, if you like, what kind of measurements will you be using in respect of this proposed labelling scheme?

Angela Eagle: It is really about the band that it would be in for VED purposes and the emissions out of the tail. If we could get that across, that would be a considerable advance on where we are now.

Q79 Martin Horwood: Having been into a showroom the other day, I was quite impressed by the new labels. They are quite a dramatic signal.

Angela Eagle: They have had a big effect on other white goods.

Q80 Martin Horwood: Can I turn to the structure of the bands themselves? I do not normally quote the RAC and the motor manufacturers' body, SMMT, on environmental issues but they did make some quite telling points about the structure of the bands to us in their evidence, suggesting that the differentials, especially on the middle ranges, are not big enough until you get to about band L. The differences are only about £50. These really are not big enough differences to influence purchasing behaviour and they do not really address where most cars are sold which is in the middle ranges. They focus a lot more on the very low emitting or the very high emitting. What would you say to that and would you, for instance, look at the example of VED back in the 1920s up to the 1940s, when it was paid at a pound per horsepower? Could you shift to something that was more directly linked to the exact level of carbon—say, a certain number of pence per gram or something like that?

Angela Eagle: It is always possible to divide up the VED range by CO₂ emissions in any way you want. We chose a shift by splitting bands B and C into five different bands to go in five grams per kilometre bandings in order for there to at least be a differentiation, which is what many people had been asking us to do. They were saying that the existing bands were not nearly sensitive enough. You are arguing that we perhaps should have made bigger financial differences between each band, I suspect. It may be even more unpopular, I also suspect. I think it is a question of doing things in a way that people can gradually get used to. You either have a big bang change, in which case we probably should have done it from nought to 100 in 2001; or you make the changes, people get used to them and then you refine them. I have already had, for example, complaints that the CO₂ bandings are now too complex but last

9 July 2008 Angela Eagle and Ms Lucy Makinson

year we were being asked to make them more sensitive to emissions because band C was too big and you could shift from the top to the bottom of it having quite large differentials in engine and pay no change in VED. There is an argument for what you are suggesting. It is just a question of seeing how behaviour is affected, seeing what is happening in the car market and seeing whether we should make further changes.

Q81 Martin Horwood: Do you take their point that if you mapped actual car sales against the bands it presumably follows a kind of bell curve, where the differentials in the large bulk in the middle are not really that great? You are talking about tens of pounds between one band and the next, so you could make that a lot more of an incentive to shift a larger volume of purchases just one band or two bands down. That could make a very big difference in emissions.

Angela Eagle: It could in due course but we are being criticised for the changes we have made already. Mr Hurd was talking earlier about how many people are upset. It is a question of getting the balance right between making a shift and giving a signal. You are saying we should give a stronger signal. That is certainly one thing we could do. We will keep the structures under review going forward but at the moment I thought it was important that we split the bands so that there was at least a difference. If you wish VED rates to go from nought to 1,000 rather than nought to 440, that is an argument that one could look at but it is not something the government is considering at the moment.

Q82 Joan Walley: Can I ask if you think it has been made more difficult in terms of the public understanding of this issue by the fact that energy prices at the same time have gone up in tandem with these changes to VED bands?

Angela Eagle: We have to get the changes to VED bands in perspective. I think there is a far greater price signal going on every time we fill our car up at a petrol station at the moment than these VED changes could ever have made without being massively more controversial than they have been. Yes, I think obviously there is some confusion about that but I think it is important, given that the costs of motoring are now rising after a decade of falling because the cost of buying a car and a second hand car has fallen and cars are more efficient. The cost of motoring has been falling in real terms. We are now at the beginning of a period when it looks like it is going to rise and people need to focus therefore on the mileage that they can get out of a particular engine. One of the effects that this huge rise in the price of petrol is having, apart from causing hardship for people, is I suspect, making them focus on the energy efficiency of the engines of the cars they are driving.

Q83 Martin Horwood: Although that does rather reinforce the point it is helpful to get them to buy more efficient engines at the outset and give really clear signals at that point.

Angela Eagle: Of course it does.

Q84 Martin Horwood: When I fill up my tank I have to go and have a little lie down.

Angela Eagle: That is why it is important that the regulation we are negotiating at the EU will actually regulate a new car average of 130 grams per kilometre, and that is why it is important we carry on doing consumer education about the pollution effects of certain kinds of engines. It is not something which people had to consider so much in the past.

Q85 Martin Horwood: But if you are worried about the public perception, there is a clear message which you can send out which is the bigger the price at purchase the more money you will save both in fuel and in potential, later VED.

Angela Eagle: It is certainly the case in general at the moment that the higher the CO₂ emissions the fewer miles you get for the gallons you are putting in the tank.

Q86 Martin Horwood: Just in terms of covering the opposition to some of these changes and without necessarily sympathising with their position, the Society of Motor Manufacturers and Traders did say that the way they discussed some of the changes with the Treasury prior to the Budget they were not actually asked about the new first year rate or the rebanding of existing cars. Is that actually right?

Angela Eagle: I was puzzled by their comments to you last week on this issue when I read them. We had the usual meetings we always have with interested parties, ranging from green groups all the way through to the RAC, the Society of Motor Manufacturers and Traders and many others, in the run-up to the Budget, both at official and ministerial level. We cannot discuss the actual detail of what is in the Budget but we certainly had wide-ranging discussions about many of these issues, so I suspect they are actually disappointed with what was announced rather than anything else. Perhaps that is where their complaint came from, that they did not like the outcome of the consultation.

Q87 Mr Hurd: Today's chairman mentioned the perception of stealth tax and all the language around that, given the change, the retrospective banding we are talking about, I think on your numbers it affects owners of 1.1 million cars in a change which is being billed as an environmental tax, why was this not spelt out more explicitly in the Chancellor's Budget speech and why was it not set out in the Environmental Chapter in the Red Book?

Angela Eagle: I do not write the Chancellor's Budget speech. He ranged, as I remember, far and wide over many things and you would not expect every detail in the Red Book to feature in the Chancellor's speech or we would be here as long as those who used to have to listen to Gladstone had to sit and listen to Budgets. It is explicitly there in paragraph A97 of the

9 July 2008 Angela Eagle and Ms Lucy Makinson

Red Book,⁷ there has been no attempt to hide it or cover it up, and I do not accept either that these changes are retrospective or that it is a stealth tax.

Q88 Mr Hurd: It is retrospective banding. We have been quite careful about the language on that. Do you not accept that most people would expect to read something about what has been billed as an environment tax in the Environment Chapter of the Red Book?

Angela Eagle: I think you have to remember that we announced these changes a year in advance simply to give certainty and try to tie in with the product manufacturers' cycles which car manufacturers have, so that we are actually announcing changes we are intending to put into effect next year and the year after. Clearly this year's Finance Bill put into effect changes which were announced in Budget 2007, and I am satisfied that there was plenty of information. There was no attempt to hide information either in the Chancellor's Budget speech or in the Red Book.

Q89 Mr Hurd: As far as I understand it, the announcement of the step rebanding of pre-2006 cars was made solely in a written parliamentary answer. Is that correct?

Angela Eagle: I do not know, I would have to write to you about it.

Q90 Mr Hurd: It was a written answer from you.

Angela Eagle: Yes, but let me check the premise of your question as well. Obviously I am responsible for parliamentary answers that I sign.

Q91 Mr Hurd: Could you also answer the question whether the step rebanding of pre-2006 cars was a revision after the Budget or was it always going to happen?

Angela Eagle: The step rebanding of 2006 cars?

Q92 Mr Hurd: Yes, pre-2006 cars.

Angela Eagle: You mean not applying the rate straight away and transitioning them over two years? That was part of the Budget decision.

Mr Hurd: Thanks very much.

Q93 Colin Challen: Lloyd George, a Liberal of course, introduced VED in 1909 and said at the time it would be used to fund road building and maintenance and that seems to be something which would still be popular today. I do not know if it was popular when he introduced it because it might have been retrospective then of course. Is that not something which would make it easier to sell these changes to the public, so they would see a direct connection between the tax and the spend and not just think the environment is always going to cost them money as a stealth tax for Government general expenditure?

Angela Eagle: We get on to the theoretical issue about hypothecation which I know we have discussed at this Committee before, and the general

Treasury approach to hypothecation which I endorse is that money ought to be spent according to where it is most needed rather than where it was actually raised. But, having said that, there are some examples of hypothecation in environment taxes that the Committee is well aware of that the Treasury have introduced, so there is a role sometimes around the edges for hypothecation absolutely. At the same time though we have to remember that both fuel duty and VED do have to help us make a contribution to our transport infrastructure, and that is what they do.

Q94 Colin Challen: There are many examples, as you say, where we do hypothecate, whether it is the BBC licence fee, which is essentially a tax, whether it is the climate change levy, which is hypothecated to national insurance. Is it just something about the name of these things? Let us not call it a tax any more, let us call it the vehicle excise levy or something and then it would be a lot easier to sell it to the public.

Angela Eagle: VED has been in existence, as you have just pointed out, for rather a long time and the receipts from it have certainly gone into the general pot so that they can help us to finance our transport infrastructure. I think we have £26 billion-worth of receipts from fuel duty and £5.6 billion from VED this year.⁸ If you wish to hypothecate £5.6 billion of revenue from no hypothecation then you would have to think about where to find the £5.6 billion that you are allocating according to need in order not to have a difficult effect on budgets which are currently being helped by the money that is raised through VED.

Q95 Colin Challen: Would it not be better and more sensible if some of these taxes, particularly environmental taxes, were hypothecated to make the Treasury and the Government behave in a more tax efficient way, so that they know they have less flexibility to shift receipts around and pay for all sorts of things which perhaps some people do not value as much as they might value the environment?

Angela Eagle: Like tax credits or winter fuel payments or the NHS or a whole number of things like building schools for the future or many of the other things which Government money is currently spent on? It is an important debate. I have said that there is certainly a role in some places for hypothecation, particularly for environment taxes, but we shifted VED to give an environmental signal. That does not necessarily mean it is a wholly environmental tax.

Q96 Mr Hurd: There is, I think, a wide consensus that green taxes are going to play an important role in correcting market failure and helping to put a price on carbon, but there is a concern about the damage the Government has done to the whole process of engaging people with green taxes by the introduction of this tax, a combination of what

⁷ HM Treasury, *Stability and opportunity: building 2 strong, sustainable future: The Economic and Fiscal Strategy Report and the Financial Statement and Budget Report*, March 2008.

⁸ *Note by Witness:* There are £25 billion, not £26 billion, worth of receipts from fuel duty and £5.6 billion from VED in 2007–08.

9 July 2008 Angela Eagle and Ms Lucy Makinson

people see as a stealth tax and the lack of hypothecation or linked to any explicit environmental benefit. Do you accept why people are concerned and that in this particular instance the Government has done tremendous damage to our future ability to engage the British public with green taxation?

Angela Eagle: No, I do not accept that and I would accept it more if certain people had not been pandering to the view that somehow climate change was not an issue and it was not right that we should be seeking to decarbonise our transport infrastructure. We have achieved a 4.8 per cent fall since 1997 in the environmental impact that cars have, but transport as a sector still accounts for 25 per cent of our carbon emissions. At the same time I would have thought that these days with the price of oil it is more apparent that we need to reduce our dependence on fossil fuels and oil and it is therefore important that we can continue to support the industry in moving towards a transport infrastructure and engines which are cleaner. We are doing that and I do not accept the premise of your question.

Q97 Martin Horwood: A similar point to the one Mr Hurd has made, without accepting the premise, can you not at least see in terms of the public message that those of us who have advocated green taxation for a long time as a method of changing behaviour primarily nevertheless have found it a very useful defence to be able to say, "This will not just be adding to the coffers of Government, it will be used for some particular benefit, either for the low paid who may suffer disproportionately from these, or produce particular environmental benefits along the way which could be paid for out of public funds." Does it not just play into the hands of the *Daily Mail* and the people who are likely to call these stealth taxes, however intellectually you might challenge that, to not hypothecate these and to link them explicitly to environmental spending or to offsetting other taxes?

Angela Eagle: We certainly have, when we introduced the new environment taxes, hypothecated them. There are examples of that which I do not need to list for the Committee. But VED is a long-standing tax. We changed the way in which we wish to levy it to take account of CO₂ emissions, the first in Europe to do so, now being followed by many other European countries. That does not necessarily instantly turn VED into an environment tax which has to be wholly hypothecated. This is a tax which existed in a different form on a different basis before the 2001 changes. If you are saying that if you make a tax sensitive to environmental concerns the only way to make that acceptable is to hypothecate the entire revenue—

Q98 Martin Horwood: I did not say it was the only way but I did say—

Angela Eagle:—that is an interesting argument but I do think it would make it practically very difficult to try and introduce environmental signals into

existing taxes. You would then have to think about making progress by introducing wholly new environmental taxes.

Q99 Martin Horwood: But this is turning into a green tax, is it not? It is turning into a tax which is primarily zero if you have a low emitting car.

Angela Eagle: It is partially a green tax, absolutely, but it is not wholly a green tax and I was very careful to say that at the beginning of my remarks.

Q100 Mr Chaytor: Does the Treasury produce annual forward projections of oil prices?

Angela Eagle: No.

Q101 Mr Chaytor: Why not?

Angela Eagle: We do not feel it is sensible or useful to attempt to predict the extremely unpredictable and give it the imprimatur of the Treasury.

Q102 Mr Chaytor: The Department of Business Enterprise and Regulation still does, or at least the DTI always did.

Angela Eagle: For Budget projections the NAO audit them and we take some kind of balance of outside forecasts but we do not do a Treasury forecast of the oil price.

Q103 Mr Chaytor: So the Treasury does not base its Budget decisions on the DBERR's projections?

Angela Eagle: No.

Q104 Mr Chaytor: They do make them though, do they not?

Angela Eagle: I do not know whether DBERR make forecasts of the oil price. I know how we factor expectations of the oil price into Budget forecasts and those are made explicit by the NAO audit.

Q105 Mr Chaytor: If it is made explicit by the NAO should it be explicit in the Red Book?

Angela Eagle: I think it is reported in the NAO coverage of the auditing assumptions. But these are not Treasury predictions of what the oil price is. If we had some analyst who had a crystal ball like that, they could probably make a lot more money doing something else.

Q106 Mr Chaytor: The last time before the Committee we had projections of the future oil price was from the former DTI and my recollection is they were just horrible, ghastly errors.

Angela Eagle: And it is highly likely they would continue to be, as we have seen. Nobody would have predicted quite the oil spike we are experiencing now; perhaps a few very well-off people in the City who anticipated it.

Q107 Mr Chaytor: That is my question really, is not part of the problem, not only the debate about the VED but about other areas of Government policy relating to the consumption of fuel, due to the fact that Government has assumed that oil prices would be reasonably stable for many, many years and Government has not predicted the shock that we

9 July 2008 Angela Eagle and Ms Lucy Makinson

have experienced? The point I am getting to is that could Government not have more accurately anticipated the likely impact of growing demand from China and India and the problems of supply or the likely consequences of the simple fact that oil reserves are finite at the end of the day and raise the level of public debate about the finite nature of oil reserves? Would that not have helped some of the more difficult decisions about fuel price and energy efficiency?

Angela Eagle: I think it is important to recognise that we cannot predict oil price shocks, we have to respond and react to them both in the international work that the Prime Minister and the Chancellor have been doing via the G8, and in communicating we understand how much pressure individual budgets are under at the moment. It is certainly the case that the effect the oil price spike has had on petrol prices at the pump is making people think in a way which no tax increase that I can think of would have made them think about the petrol consumption of their cars. But when it comes to commodity prices the Government can try by international action to have an effect and it has to respond to prices as they are given to us by world markets. It is clear that for the future as we are using a finite resource and more people in the world wish to use it as more countries develop, we have to reduce our reliance on finite sources of energy, which is why John Hutton at BERR made the announcement he made a couple of weeks ago about the plan to introduce renewables, it is why for example we are also looking to see what more value we can get out of the remaining North Sea oil reserves. There are a range of policy issues which suggest themselves in this circumstance. But whether we could have predicted it, I think not, it is better to just be able to respond effectively.

Q108 Mr Chaytor: In terms of the North Sea oil, we have now reached the peak of extraction from the North Sea.

Angela Eagle: It is declining, yes.

Q109 Mr Chaytor: It is downhill all the way. We may be able to squeeze out a bit more.

Angela Eagle: There is a lot more to squeeze out if we can make it economically viable to do so.

Q110 Mr Chaytor: I suppose what I am trying to get at is, is it not now time for the Government to generate a much noisier public debate about the consequences of global oil reserves being exhausted within one or two generations? I still get the feeling that the Government does not want to confront the really difficult issue about the future of global oil reserves.

Angela Eagle: In the world we know there is at least a hundred years of coal deposits left, and my view is that those coal deposits will be burnt. If we want to save ourselves from catastrophic climate change in time, by 2050, we have to develop the options which we believe are there technologically for carbon capture and storage, retrofitting to coal fired power stations—

Joan Walley: I am going to have to bring us back on to transport issues because we have got one eye on the debate which is taking place in the Chamber.

Q111 Mr Chaytor: Just one more thing. In terms of the concept of global peak oil, what is the Government's assumption on the basis of the outside external expert advice you have taken about when that point will be reached?

Angela Eagle: I am not sure we are going to predict when global peak oil will occur any more than we are going to predict the price. When I talk to the oil industry they are quite gung-ho about there being further reserves to discover and obviously they are the experts in that matter. So I do not think there is a lot more I want to add to that at this stage.

Q112 Mr Chaytor: Surely the Government publish its own assessment?

Angela Eagle: That is done by the Department that is responsible for this, which is DBERR.

Q113 Jo Swinson: Previously in the Committee we have heard evidence that in order to get real behaviour change at the top end of the car market, VED would have to be more in the region of £2,000 rather than £450, when you think about the cost of cars at that end of the market, in excess of £40,000 and the size of the tank and how much it costs to fill up. Is there not a danger that this policy is not actually radical and bold enough to get real behaviour change in the car showrooms but at the same time it is penalising people for decisions they made several years ago, so in a sense it is not winning on all fronts?

Angela Eagle: I do not think that is right. People buying cars which were worth on average over £14,000 new in 2006, which is Band M,⁹ will carry on buying those cars if that is what they wish. It is important that we can move the bulk of those who are driving down rather than smaller numbers of people driving bigger cars, and it is important that we can get to a stage where manufacturers can meet the 130 grams per kilometre target that the EU is highly likely to set. I think it is important to remember as well that 24 out of 30 of the most popular new cars in 2007, and that is by numbers of people driving them, numbers of cars there are in the fleet, are actually better off or no worse off in real terms under these changes. So they are aimed and quite carefully focused at the majority who are down-sizing to lower emission cars.

Q114 Jo Swinson: To take up some of the equity issues and the danger this tax could actually be regressive for those people who do, for a variety of reasons, need to drive a larger car—perhaps they are elderly or disabled and find it easier to get into, or they have a very large family—what has the

⁹ *Note by Witness:* The witness has corrected the data to read as follows: People buying cars which were worth on average over £40,000 new in 2006, which is Bands L and M, not £14,000 new in 2006, which is Band M.

9 July 2008 Angela Eagle and Ms Lucy Makinson

Government's estimate been of how those people will be affected and how any negative impact on them could be avoided?

Angela Eagle: Again, there are different approaches to assisting vulnerable groups such as people with disabilities with access to cars they may need. There is the motability scheme which you can access if you are on higher rate mobility benefits. Those who are on the higher rates of disability living allowance do not pay VED, so I do not see why they should be affected by these changes. There has been a lot of inaccuracy bandied around about the effects of some of these changes on vulnerable groups; people have not even recognised that those with disabilities are exempt from VED when they are at those levels of need; there has been no recognition of the motability scheme and the beneficial effects that has brought to millions of people with disabilities. I take the point about those who need a car if they are living in rural areas, but they do not necessarily always and everywhere need a very high emitting car. There are some 4x4s which are not in the higher bands. I would like to see car manufacturers thinking about how they can develop other 4x4s which are not in the higher emitting bands. It is all driving the kind of change we wish to see.

Q115 Jo Swinson: Picking up on that particular vulnerable group in rural areas, they are already at a disadvantage because they tend to pay higher petrol prices anyway because of the logistics of getting the petrol to those locations, particularly in very rural areas in Scotland or even worse in island communities. Coupled with the fact that they may need to have 4x4 vehicles—and I do take your point that some of them are lower emitting but some of them have already been bought—what plans are the Government thinking about to help and assist in those rural areas in particular? Because it is a group of people who have really been quite badly hit by this and in fact they are the people who do not have the option of jumping on a bus or using the Tube.

Angela Eagle: It is certainly the case that some people need their car as a necessity but we do not think that always means they have to have the highest emitting cars. There are particular issues with fuel prices in island communities and some remote rural areas but it is very difficult to define how those could be made an exception of in a way which would not cause other detrimental effects. If people think there is speculation or unfair competition going on with respect to petrol prices then they should make complaints to the OFT. I have seen a delegation of members from the Highlands and Islands and we are looking carefully at some of the issues they raise because it is clear that in the Highlands and Islands there are disparities in the cost of petrol. It is not clear that is always the

case in rural areas, for example the price of petrol in Scotland is on average lower than it is in England. There is a definitional issue if you are talking about duty, because fuel duty is paid at the fuel point which is before it is distributed. It is very difficult to come up with schemes which would take that duty point away from where the fuel is gathered before it is distributed and apply it to individual petrol stations without creating huge compliance costs which do not exist at the moment. So there are really practical issues with that. I would acknowledge the difficulties that many people who use their cars as a necessity have with high petrol prices but all I can say is that the VED changes are a relatively small percentage of the increasing cost they are likely to face given what is happening to petrol prices.

Q116 Joan Walley: We have just about reached the end of our time but there is one issue I wanted to raise. You started the session by talking about the links to transport and the amount of emissions we are getting from transport and the need to tackle that. In view of what you have said and about the package the Treasury has in relation to curbing emissions and the role of R&D and all those things, do you have any sense of frustration about the other package of measures which are needed across integrated transport as a whole and whether or not you feel there is sufficient co-operation or collaboration or joint working between Treasury and the Department for Transport in addressing the green environmental issues relating to transport?

Angela Eagle: I certainly hope there is. I am not aware of any frustrations I have. For example, we have been doing some work on making particular kinds of fuels which are cleaner available for diesel engines in trains; there are a range of changes made to duty to deal with some of that; clearly if we wish to build a more sophisticated transport infrastructure in some of our towns, tramways or whatever, there are issues about putting that in. So there is on-going work, perhaps never as fast as any of us would like, but developing transport infrastructure tends to be quite capital intensive.

Q117 Joan Walley: Finally, you were anxious to make a statement at the start, is there anything we have not covered in what I think has been a very helpful session on this issue? If so, do raise it with us now.

Angela Eagle: I was wishing to have a statement on the record, not particularly for me to come and bore you all by reading it. I am happy to have circulated it and make what use of it you will.

Q118 Joan Walley: On that note, thank you very much indeed, and to your official as well, for coming along this afternoon. Thank you, Minister.

Angela Eagle: Thank you.

Memorandum submitted by Friends of the Earth

INTRODUCTION

VED differentials, if wide enough, are a useful policy to encourage the purchase of greener new and second hand cars, helping to reduce carbon emissions,¹ which is now extremely urgent to prevent catastrophic climate change. Research for the Government shows that low carbon cars could make the single biggest contribution to cutting carbon emissions from transport.²

We support the Government's current policy on differentiated VED. The Government has gradually widened VED differentials over the last eight years, however if they had increased the differentials sooner, this would have had a faster impact on greener car purchasing, and the financial impact of today's higher oil prices would have been lower.

We support further increases in the differentials for new cars in the first year, to act as a stronger incentive for purchasing a greener new car.³ These differentials for new cars in the first year can be wider because this is a completely avoidable tax (choose to buy a greener new car, and you pay a lower rate)—there are greener models in lower bands for every class of car.

Differentials between bands for existing cars should not be as wide as they are for new cars in the first year, as this element is less avoidable (people do not change their car every year). However 7.5 million second hand cars are bought each year (compared with 2.4 million new cars) so the decision over what type of second hand car to buy has a major impact on carbon emissions, and so some differential is needed to create an incentive for people to choose a greener second hand car.

Although there is already a financial incentive for people to choose a greener second-hand car (they cost less to run), this has not been a top-of-mind concern for people when they purchase a car. The use of VED differentials, alongside clear labeling of cars, will hopefully increase the purchase of greener second hand cars. We support the Government policy on existing car VED.

The VED changes in the recent Budget are in two broad areas—a new rate for new cars in their first year, and changes to VED for existing cars. These changes have received major criticism. Although differentials for existing cars have been increasing for a number of years, this Budget has seen the greatest increases. This, allied to the increase in the price of petrol and diesel, has made these financial incentives stronger than in previous years.

In general, across all Government policy, we strongly believe that the correct response to the high oil prices is not to go back on policy to cut carbon emissions (for example by cutting back on green taxes), but instead by making it cheaper and easier for people to take the greener option, to buy a greener product, to use less energy.

For transport, people's actions to reduce their use of petrol and diesel both save money and protect the environment. There is recent evidence from the RAC that in response to high oil prices people are starting to make shorter journeys, use alternatives to driving such as walking, and drive at lower speeds. The Government should help make it easier for people to use less energy by the use of stronger policies on greener cars, on reducing the need to travel, and on improving alternatives to motoring, and combine this with a major communications effort to sell the benefits of stronger environmental policy for both the climate and for people's pockets. Friends of the Earth's views on the changes in policies and powers needed to change travel behaviour are summarised in the submission to last year's Comprehensive Spending Review made by the National Transport Roundtable.⁴

In general, measures to improve alternatives to motoring and reduce the need to travel are progressive (poorer people are more likely to use public transport, walk and cycle), and measures such as VED are also progressive (richer people are more likely to drive more polluting vehicles which face higher taxes), however there are variations within this broad picture and it is imperative that the Government implements in tandem policies to help protect vulnerable people (see section 1e below) and to ensure all people have genuine alternatives.

The first section of our response focuses on addressing some of the main criticisms which have been leveled at this year's VED changes. Section 2 briefly looks at the other element of the Committee's inquiry, the wider use of environmental taxation.

¹ For estimates of the impact of VED, see DfT research at: <http://www.dft.gov.uk/pgr/roads/environment/research/consumerbehaviour/assessingtheimpactofgraduate3817?page=3>

² Bartlett School of Planning (University College London) and Halcrow Group for the Department for Transport (2006) "Looking over the horizon?" http://www.ucl.ac.uk/~ucft696/documents/Executive_summary_Jan_2006_HR.pdf

³ One proposal for linking new car VED rates into the EU new car standards is set out at http://www.transportclimate.org/documents/mtrulocarb_carduty2.pdf

⁴ See http://www.foe.co.uk/resource/submissions/csr_submission.pdf

SECTION 1: RESPONSE TO MAIN CRITICISMS OF THE GOVERNMENT'S PROPOSALS

The Government's proposals have received a great deal of criticism. We believe much of this is not justified.

(a) *The proposed rises are to be applied retrospectively*

There has been much criticism of the retrospective nature of the proposed changes to VED. For example, House of Commons Early Day Motion 1464 reads "That this House is concerned at the retrospective effect of the vehicle excise duty changes announced in Budget 2008 to take effect from 2009; and asks the Government to reconsider". The implication is that this is the first time changes to VED have been retrospective, however the Budget reports for 2002, 2003, 2005, 2006 and 2007 all refer to rates applying to cars first registered since 1 March 2001. Budget 2004 also changed VED rates, but the changes made applied to all cars first registered since 1 March 2002.

(b) *The retrospective nature of the proposed rises was hidden at the Budget*

The Opposition has accused the Government of "hiding" the backdating of VED rises in the Budget. For example, Shadow Treasury minister Justine Greening is quoted as saying the Treasury "deliberately failed to make any mention of this tax grab at the time of the Budget".⁵ However, the Budget report states "With effect from 1 April 2009, and as set out in Table 8a, VED for cars, registered on or after 1 March 2001, will be reformed to include six new bands".⁶

(c) *It is wrong to apply the proposed rises to cars already on the road*

Clearly, applying the increases to cars first registered since March 2001 rather than just to new cars cannot change car buying decisions made a few years ago. But it can affect the choice of secondhand cars. These account for around 75% of all cars sold in a year (roughly 7.5 million out of 9.9 million). Only applying the changes to cars first registered after the increases take effect would therefore not affect three-quarters of car sales. If motorists buying a secondhand car choose a greener model, then that cuts emissions and also saves them money, so the price signal is important.

(d) *All motorists will be hard hit*

There are several points in response to this.

- Not everyone will have a big rise.

Based on Treasury figures, in 2009–10 around 9.73 million of the 17.67 million post-2001 cars on the road will pay the same, less, or just £5 more in car tax than this year.⁷

- There are choices: when choosing a new car, drivers can buy a greener car with lower VED

For drivers buying new cars, if the driver chooses the most fuel-efficient car in each market segment rather than the average car in that segment, then VED falls in every case. For example:

- In the supermini segment, moving from the average in 2008–09 to the most fuel-efficient choice (VW Polo)⁸ in 2010–11 cuts VED paid from £120 to zero.
- In the lower medium segment, moving from the average in 2008–09 to a more fuel-efficient choice (Ford Focus 1.6)⁹ in 2010–11 cuts VED paid from £145 to £35, a fall of 75%.
- In the dual-purpose 4x4 segment, moving from the average in 2008–09 to a more fuel-efficient car (Hyundai Santa Fe)¹⁰ in 2010–11 cuts VED paid from £400 to £270, a fall of 32.5%.
- In the MPV segment, moving from the average in 2008–09 to the most fuel efficient choice (Ford C-Max)¹¹ in 2010–11 cuts VED paid from £170 to £95, a fall of 44%.
- Choosing a more fuel-efficient car cuts fuel bills too.

⁵ See http://news.bbc.co.uk/1/hi/uk_politics/7375638.stm

⁶ HM Treasury *Financial Statement and Budget Report* paragraph A.87 http://www.hm-treasury.gov.uk/media/2/5/bud08_chaptera.pdf

⁷ From PQ 22/04/08,

<http://www.publications.parliament.uk/pa/cm200708/cmhansrd/cm080422/text/80422w0014.htm#08042382000014>

⁸ This is the most fuel-efficient car in this market segment. Information from SMMT 2008 New Car CO₂ report table 11 [http://smmtlib.findlay.co.uk/articles/sharedfolder/Publications/SMMT%20Annual%20CO₂%20report%202008%20revised3.pdf](http://smmtlib.findlay.co.uk/articles/sharedfolder/Publications/SMMT%20Annual%20CO2%20report%202008%20revised3.pdf)

⁹ This is one of the most fuel-efficient cars in this market segment. The most fuel-efficient cars in the segment according to the SMMT—the Toyota Prius and Honda Civic—have not been used for this calculation as they are both hybrids and so cost more than other similar cars. Information from DfT's Act on CO₂ website category 'Small Family'. http://www.dft.gov.uk/actonco2/index.php?q=best_on_co2_rankings

¹⁰ This is one of the most fuel-efficient cars in this market segment. The most fuel-efficient car in the segment—the Suzuki Jimny—has not been used as it is a relatively small 4x4 and so may not offer a realistic comparison. Information from DfT's Act on CO₂ website as above category Large 4x4.

¹¹ This is the most fuel-efficient car in this market segment. Information from SMMT as above.

Choosing a more fuel-efficient car in the same market segment rather than the average in that segment will also result in big annual savings in fuel bills. These savings are even more substantial at times of high oil prices.

- In the supermini segment, moving from the average for the segment to the most fuel-efficient car (VW Polo) would cut annual fuel costs¹² from approximately £1136 to approximately £795, a saving of £341 (30%).
- In the lower medium segment, moving from the average for the segment to a more fuel-efficient car (Ford Focus 1.6) would cut annual fuel costs from approximately £1,257 to approximately £899, a saving of £358 (28%).
- In the dual purpose 4x4 segment, moving from the average for the segment to a more fuel-efficient car (Hyundai Santa Fe) would cut annual fuel costs from approximately £1,802 to approximately £1,508, a saving of £294 (16%).
- In the MPV segment, moving from the average for the segment to the most fuel-efficient car (Ford C-Max) would cut annual fuel costs from approximately £1407 to approximately £1003, a saving of £404 (29%).
- “Smarter” driving can save money, whatever sort of car you drive.

There are many ways to drive more “smartly” to save money—for example making sure your tyres are properly inflated, making sure there is no unnecessary clutter and weight in your boot, driving at an appropriate speed, accelerating and decelerating slowly. According to the Government’s Act on CO₂ website, smarter driving can cut fuel use by 8%. For the categories above, the annual savings from smarter driving would be:

supermini	average for segment	£91
	most fuel-efficient	£64
lower medium	average for segment	£101
	more fuel-efficient	£72
dual purpose 4x4	average for segment	£144
	more fuel-efficient	£121
MPV	average for segment	£113
	most fuel-efficient	£80

These savings are roughly equivalent to or greater than the VED rises for almost all situations (the exception being people who bought a F band car emitting over 226g/km between 2001 and Feb 2005—it is unlikely that such cars will be driven by poorer families—these vehicles are in the main very large 4x4s or sports cars.

- In total, very large savings are possible.

The total annual savings (from lower VED, lower fuel use and smarter driving) from choosing a more fuel-efficient car in a segment rather than the average car in that segment come to:

supermini	£525
lower medium	£540
dual purpose 4x4	£545
MPV	£559

(e) *There are high impacts on families*

We believe this criticism of the policy does apply for some people, though not to the degree suggested in some of the recent media coverage, and needs to be addressed. There is an issue that some poorer families currently using a polluting car would not be able to afford a less polluting car. Even though a less polluting car would save many hundreds of pounds every year in lower fuel bills, the issue is having the financial capital to buy a different second-hand car, or access to easy credit terms to spread out payments cheaply. This issue might be compounded by higher VED charges and higher oil prices reducing the value of their existing more polluting car. In these circumstances, these people would be stuck with their existing car, and also with the higher VED.

Although in general the figures do strongly suggest that over a couple of years switching to green cars saves families very large sums, this issue of some people being unable to switch because of lack of financial capital, which has been exacerbated by the very recent global oil price rises, needs to be addressed.

¹² Assuming the car is a diesel and is driven 10,000 miles a year with fuel costing 130p per litre.

In this context we advocate that the Government act quickly to investigate the detail behind implementing a car scrappage payment scheme, a system which has been introduced in other countries,¹³ whereby people with old gas guzzlers would be paid by the Government for scrapping their vehicle. This could ensure that people are able to switch to a greener second hand vehicle. On possible detail of the scheme—payment could be conditional upon proof of purchase of a greener second hand vehicle. The scheme for example could be made available to anyone whose car is registered between 2001 and March 2006 (the period for which the larger recent increases in VED apply), and for cars which were in Band F but are now in Band L or M (it is these cars in the top end of old Band F whose VED has gone up most). These payments could easily be covered from the increases HM Treasury are predicting from the revised VED system.

SECTION 2: WIDER ACCEPTABILITY OF GREEN TAXES

We note that the Treasury's figures suggest that the VED changes will bring in an extra £2 billion a year. Friends of the Earth has long advocated that green taxes rises be implemented as part of a green tax shift, whereby green taxes are explicitly linked to cuts in taxes on people and jobs. Indeed, this is Treasury policy—to “shift the burden of taxation from ‘goods’ to ‘bads’”—since 1997. The Government has not however implemented this policy—the proportion of total tax from pollution has fallen since 1997 and now stands at around 8% of total tax. Where green taxes have risen, with very few exceptions (such as the Climate Change Levy) these have not been announced alongside accompanying tax cuts elsewhere. We believe this has enabled opponents of green taxes to stigmatise such measures as “stealth taxes”. Green taxation is an absolutely essential part of the policy mix to tackle desperately urgent problems like climate change, and implementing them as part of a clearly communicated tax shift agenda, rather than just as tax rises, is essential for their political success. According to opinion polling, green tax shifts would be popular. One recent poll found 77% in support, with 9% opposition,¹⁴ another 62% in favour, with 10% against.¹⁵ These are consistent with numerous other polls in the last two years.

CONCLUSION

No-one foresaw the last year's major rises in world oil prices. This is undoubtedly increasing the costs motorists face. The Government's response should be to help reduce people's dependence on oil, not increase it. The policy and communications focus must be to help people switch to greener vehicles, improve the quality, price, safety and convenience of alternatives (such as buses, trams, trains, walking, cycling), and reduce the need to travel (with its policies on planning, post offices, schools, hospitals etc). The Government should also use policies to help particularly badly affected groups—such as poorer people in rural areas, for example through council tax rebates, or through the car scrappage proposal outlined above.

The alternative, of weakening climate policies such as VED differentials or fuel duty, will be an ineffective short-term political palliative, which will help deepen the impact of climate change, at everyone's great expense, particularly the poorest in society.

25 June 2008

Memorandum submitted by Mike Wood

1. The Vehicle Excise Duty (VED) could be split into three constituents:
 - Road maintenance;
 - Pollution of the Environment; and
 - Fuel consumption.
2. It could be said that part of fuel consumption and pollution is taken from the fuel duty and that road maintenance from the new car car tax.
3. To reinforce the “message” of the social disapproval of the “gas guzzlers” the VED serves as an annual reminder that the owner is not acting in the best interests of the majority.
4. Publication of the matrix gives the car purchaser an easily identifiable increase in the annual running costs of the less environmentally friendly car.
5. A sample matrix is shown below giving:
 - Road maintenance—a standard charge (highlighted yellow);
 - Pollution of the Environment—increasing charge based upon emissions; and
 - Fuel consumption—increasing charge based on the rate of usage of fuel.

¹³ Such payment schemes have run in various guises in other countries, for example see <http://www.internationaltransportforum.org/europe/ecmt/environment/pdf/CM199926Fe.pdf>

¹⁴ greenfiscal.pmhclients.com/images/uploads/GFCPressReleaseWEB12Nov2007.pdf

¹⁵ <http://www.ipsosmori.com/polls/2007/greenagenda.shtml>

6. Variants of the matrix could be used for alternative fuels/hybrid engines.
7. This would be a development of the existing system rather than a complete change or reversal.
8. Values are given as an example of the method rather than the final determined.

27 May 2008

VED Matrix Proposal

From Sept 2001 (51 plate on)

		Banded by emissions								
		A	B	C	D	E	F	G	H	I
		5	7	10	15	25	45	75	125	
		5	2	3	5	10	20	30	50	
mpg	Banded by Fuel consumption	A	B	C	D	E	F	G	H	I
80+	5	50	55	62	72	87	112	157	232	357
70 - 80	1	5	55	60	67	77	92	117	162	237
60 - 70	1	6	61	66	73	83	98	123	168	243
50 - 60	3	7	68	73	80	90	105	130	175	250
40 - 50	5	10	78	83	90	100	115	140	185	260
30 - 40	10	15	93	98	105	115	130	155	200	275
20 - 30	15	25	118	123	130	140	155	180	225	300
20 - 20	20	40	158	163	170	180	195	220	265	340
< 10	20	60	218	223	230	240	255	280	325	400

Increment between bands
Incremental increase of Increment between bands

Pre Sept 2001 (Y plate and prior)

		A	B	C	D	E	F	G	H	I
		0	0	0	0	0	0	0	0	0
mpg	Banded by Fuel consumption	A	B	C	D	E	F	G	H	I
80+	0	110	110	110	110	110	110	110	110	110
70 - 80	0	0	110	110	110	110	110	110	110	110
60 - 70	0	0	110	110	110	110	110	110	110	110
50 - 60	0	0	110	110	110	110	110	110	110	110
40 - 50	5	5	115	115	115	115	115	115	115	115
30 - 40	5	10	125	125	125	125	125	125	125	125
20 - 30	5	15	140	140	140	140	140	140	140	140
20 - 20	5	20	160	160	160	160	160	160	160	160
< 10	5	25	185	185	185	185	185	185	185	185

Notes

- 1 Emissions based upon manufacturer's original data as stated on Licensing document.
- 2 Fuel consumption based upon the combined figure as manufacturers test data quoted in promotional materials
- 3 Base value - cars over 25(?)yrs old exempt (from this part only) (Enter Zero value for cars over 25(?) yrs old reducing all values in the matrix by that shown in this cell - ie HH on O2 plate would be 290GBP in 2027 and HH on Y plate would be 50GBP in 2026)
- 4 As Emissions are measured in the MOT emissions for pre 51 plate cars could be obtained from a centralised MOT database and used for setting the emission banding of cars (this could then be for all cars over 3 years old).